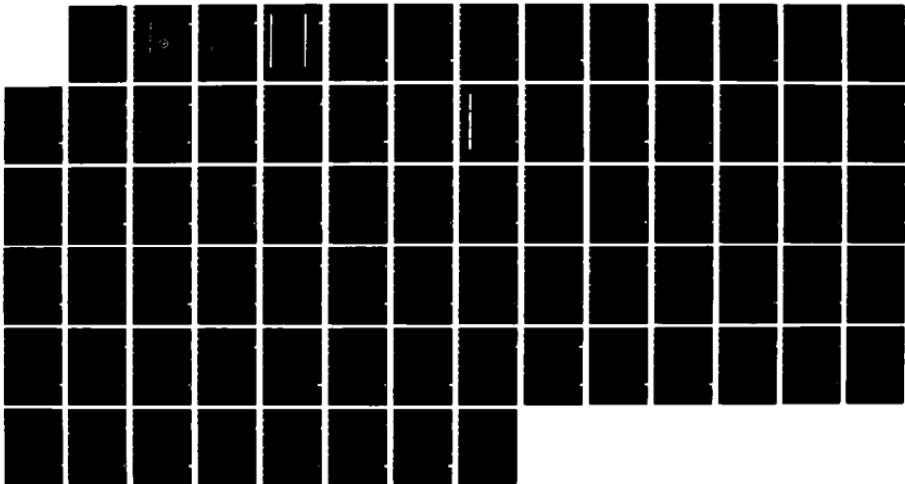


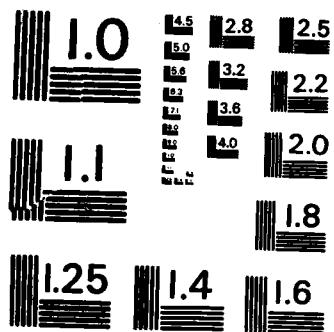
AD-A153 991 PRIME CONTRACT AWARDS FISCAL YEAR 1975(U) WASHINGTON 1/1  
HEADQUARTERS SERVICES (DOD) DC DIRECTORATE FOR  
INFORMATION OPERATIONS AND REPORTS 15 OCT 75

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MICROCOPY REDUCTION TEST CHART  
NATIONAL BUREAU OF STANDARDS - 1963 - A

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# PRIME CONTRACT AWARDS



FISCAL YEAR 1975

OFFICE OF THE SECRETARY OF DEFENSE

166 E51A-④

# **MILITARY PRIME CONTRACT AWARDS**

**FISCAL YEAR 1975**

ISSUED SEMI-ANNUALLY BY  
DEPARTMENT OF DEFENSE  
OASD (COMPTROLLER)  
DIRECTORATE FOR INFORMATION OPERATIONS  
AND CONTROL

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# AWARDS BY TYPE OF CONTRACTOR

Military Procurement by Type of Contractor. Included in the overall total are contracts for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS). The volume of dollars representing CHAMPUS during Fiscal Year 1975 totaled \$354 million. Total military procurement of \$45,758 million was an increase of \$5,627 million (14.0%) from the \$40,131 million during Fiscal Year 1974. Contract awards to U. S. business firms increased by \$3,881 million, for work outside the U. S. by \$33 million, educational and non-profit institutions by \$41 million and awards to or through other government agencies by \$1,701 million. (Table 1)

Trends in Military Procurement. Fiscal Year 1967 procurement, which reached a total of \$44.6 billion, established a new high since the peak Korean War year of Fiscal Year 1952 when military procurement totaled \$43.6 billion. Following Korea, the post-war cutbacks and adjustments reduced net procurement to \$13.3 billion in Fiscal Year 1954, after which there was a steady increase in annual procurement to \$25.3 billion in Fiscal Year 1959. Declining to \$23.7 billion in Fiscal Year 1960, procurement again increased in each of the next three fiscal years reaching \$29.4 billion in Fiscal Year 1963. Following declines to \$28.8 billion in Fiscal Year 1964 and to \$28.0 billion in Fiscal Year 1965, the increase in military activity in Southeast Asia brought about a sharp increase in procurement which reached \$38.2 billion in Fiscal Year 1966 and a high of \$44.6 billion in Fiscal Year 1967. Following declines in the next four years to \$34.5 billion in Fiscal Year 1971, procurement increased in Fiscal Year 1972 to \$38.3 billion, declined to \$36.9 billion during Fiscal Year 1973, increased to \$40.1 billion during Fiscal Year 1974, and to \$45.8 billion during Fiscal Year 1975. The long term trend in military procurement is shown in Table 3 and Chart II.

Small Business Performance. Small business firms received \$7,414 million during Fiscal Year 1975, an increase of \$927 million from the Fiscal Year 1974 total of \$6,487 million.

Small business firms received 20.0% of the value of military prime contracts awarded to all United States business firms during Fiscal Year 1975 compared with 19.5% in Fiscal Year 1974.

As shown in Chart I, 5,888,241 contract actions or 67.8% of the total 8,681,294 actions placed with business firms were awarded to small business firms.

Civil Functions Excluded. It should be noted that prime contracts for civil functions are not included in any of the tables in this pamphlet. If data for civil functions under the management of the Army Corps of Engineers (flood control, rivers and harbors work) were included with those for military functions, the combined results for Fiscal Year 1975 would be as follows:

(Amounts in Millions)

All Business Concerns	Small Business Concerns	% of Total
	Amount	
All Prime Contracts	\$ 38,213	\$ 7,895 20.7%
Military Functions	37,115	7,414 20.0
Civil Functions	1,098	481 43.8

Foreign Military Sales Contracts. Intragovernmental orders for Fiscal Year 1975 include \$3,688 million in foreign military sales contracts (reimbursable sales to foreign governments) as follows: Army, \$1,270 million; Navy, \$1,155 million; Air Force, \$1,252 million; and Defense Supply Agency, \$11 million.

**Table I**  
**AWARDS BY TYPE OF CONTRACTOR A/**

(AMOUNTS IN THOUSANDS)

Type of Contractor	FISCAL YEAR 1974										FISCAL YEAR 1975			
	Total	Army	Navy	1974 Funds	NSA	Total	Army	Navy	Air Force	OSA				
<b>TOTAL</b>	<b>\$1,151,124</b>	<b>\$1,151,124</b>	<b>\$1,151,124</b>	<b>\$1,151,124</b>	<b>\$1,151,124</b>	<b>\$1,125,956</b>	<b>\$1,125,956</b>	<b>\$1,125,956</b>	<b>\$1,125,956</b>	<b>\$1,125,956</b>	<b>\$15,644,513</b>	<b>\$12,926,637</b>	<b>\$5,631,929</b>	<b>\$5,631,929</b>
<b>ACTIONS OF LESS THAN \$10,000</b>														
<b>ACTIONS OF \$10,000 OR MORE</b>														
<b>INTRAGOVERNMENTAL</b>														
3,307,469	3,307,469	3,307,469	3,307,469	3,307,469	3,307,469	916,917	916,917	916,917	916,917	916,917	1,258,562	1,258,562	7,741,2	7,741,2
<b>ACTIONS OF LESS THAN \$10,000</b>														
<b>ACTIONS OF \$10,000 OR MORE</b>														
<b>FOR WORK OUTSIDE U. S.</b>														
2,309,636	2,309,636	2,309,636	2,309,636	2,309,636	2,309,636	275,415	275,415	275,415	275,415	275,415	895,665	895,665	763,662	763,662
<b>ACTIONS OF LESS THAN \$10,000</b>														
<b>ACTIONS OF \$10,000 OR MORE</b>														
<b>EDUCATIONAL &amp; NONPROFIT INSTITUTIONS</b>														
875,218	875,218	875,218	875,218	875,218	875,218	18,214	18,214	18,214	18,214	18,214	181,641	181,641	1,426,573	1,426,573
<b>ACTIONS OF LESS THAN \$10,000</b>														
<b>ACTIONS OF \$10,000 OR MORE</b>														
<b>BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)</b>														
354,238,662	354,238,662	354,238,662	354,238,662	354,238,662	354,238,662	7,506,890	7,506,890	7,506,890	7,506,890	7,506,890	9,333,495	9,333,495	19,618,668	19,618,668
<b>ACTIONS OF LESS THAN \$10,000</b>														
<b>ACTIONS OF \$10,000 OR MORE</b>														
<b>SMALL BUSINESS FIRMS</b>														
6,687,691	6,687,691	6,687,691	6,687,691	6,687,691	6,687,691	1,677,719	1,677,719	1,677,719	1,677,719	1,677,719	2,635,674	2,635,674	1,921,437	1,921,437
<b>ACTIONS OF LESS THAN \$10,000</b>														
<b>ACTIONS OF \$10,000 OR MORE</b>														
<b>OTHER BUSINESS FIRMS</b>														
1,939,069	1,939,069	1,939,069	1,939,069	1,939,069	1,939,069	504,192	504,192	504,192	504,192	504,192	553,526	553,526	781,791	781,791
<b>ACTIONS OF LESS THAN \$10,000</b>														
<b>ACTIONS OF \$10,000 OR MORE</b>														
<b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>														
19.5	19.5	19.5	19.5	19.5	19.5	28.7	28.7	28.7	28.7	28.7	13.1	13.1	13.5	13.5
<b>ACTIONS OF LESS THAN \$10,000</b>														
<b>ACTIONS OF \$10,000 OR MORE</b>														

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OR THE UNIFORMED SERVICES (CHAMPS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

**Table 2**  
**AWARDS BY TYPE OF CONTRACTOR BY QUARTER A/**

Type of Contractor		Fiscal Year 1974								Fiscal Year 1975	
		Total	ARMY	NAVY	AIR FORCE	NSA	TOTAL	ARMY	NAVY		
<b>TOTAL</b>	B/ C/ S/	\$46,131,124 111,627,398	\$13,261,377	\$111,599,476	5,125,264	\$15,576,826	\$11,533,622	\$15,564,611	\$12,924,037	5,651,523 REBATES	0/0
1ST QTR, JUL-SEP	2,146,104 2,147,396 2,672,455 12,957,177										
2ND QTR, OCT-DEC	5,650,851 5,650,851 5,650,851										
3RD QTR, JAN-MAR	1,659,456	1,659,456	1,659,456	1,659,456	1,659,456	1,659,456	1,659,456	1,659,456	1,659,456	1,659,456	1,659,456
4TH QTR, APR-JUN	1,659,456	1,659,456	1,659,456	1,659,456	1,659,456	1,659,456	1,659,456	1,659,456	1,659,456	1,659,456	1,659,456
<b>INTRAGOVERNMENTAL</b>											
1ST QTR, JUL-SEP	150,779 223,746										
2ND QTR, OCT-DEC	116,351 231,356										
3RD QTR, JAN-MAR	76,936 137,916										
4TH QTR, APR-JUN	76,936 137,916										
<b>FOR WORK OUTSIDE U. S.</b>											
1ST QTR, JUL-SEP	277,924 277,726										
2ND QTR, OCT-DEC	619,631 672,515										
3RD QTR, JAN-MAR	510,462	373,784	510,462	373,784	510,462	373,784	510,462	373,784	510,462	373,784	510,462
4TH QTR, APR-JUN	510,462	373,784	510,462	373,784	510,462	373,784	510,462	373,784	510,462	373,784	510,462
<b>EDUCATIONAL &amp; NONPROFIT INSTITUTIONS</b>											
1ST QTR, JUL-SEP	47,077 47,077										
2ND QTR, OCT-DEC	87,151 87,151										
3RD QTR, JAN-MAR	47,077 47,077										
4TH QTR, APR-JUN	47,077 47,077										
<b>BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)</b>											
1ST QTR, JUL-SEP	271,162 271,151	43,827 38,445	114,463 114,463	54,324 54,324	50,217 50,217	126,122 126,122	227,284 227,284	303,914 303,914	143,455 143,455	61,541 61,541	168,219 168,219
2ND QTR, OCT-DEC	145,964 145,964	50,116 50,116	42,646 42,646	2,913 2,913							
3RD QTR, JAN-MAR	145,964 145,964	50,116 50,116	42,646 42,646	2,913 2,913							
4TH QTR, APR-JUN	145,964 145,964	50,116 50,116	42,646 42,646	2,913 2,913							
<b>SMALL BUSINESS FIRMS</b>											
1ST QTR, JUL-SEP	1,676,456 1,676,456										
2ND QTR, OCT-DEC	1,720,176 1,720,176	1,672,176 1,672,176									
3RD QTR, JAN-MAR	1,720,176 1,720,176	1,672,176 1,672,176									
4TH QTR, APR-JUN	1,720,176 1,720,176	1,672,176 1,672,176									
<b>OTHER BUSINESS FIRMS</b>											
1ST QTR, JUL-SEP	2,727,299 2,727,299	1,671,901,658 1,671,901,658									
2ND QTR, OCT-DEC	6,085,181 6,085,181	3,346,157 3,346,157	1,259,929 1,259,929								
3RD QTR, JAN-MAR	5,655,181 5,655,181	3,346,157 3,346,157	1,259,929 1,259,929								
4TH QTR, APR-JUN	7,687,251 7,687,251	1,929,515 1,929,515									
<b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>											
1ST QTR, JUL-SEP	19.8 17.1 14.7 10.6 7.67	24.7 14.1 21.6 27.7 28.7	14.1 10.7 11.3 16.9 18.7								
2ND QTR, OCT-DEC	2,727,299 2,727,299	1,671,901,658 1,671,901,658									
3RD QTR, JAN-MAR	1,659,456 1,659,456										
4TH QTR, APR-JUN	1,659,456 1,659,456										

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

E/ FOR NOTES ON COVERAGE, SEE NOTES ON COVERAGE.

F/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

G/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

H/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

I/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

J/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

K/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

L/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

M/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

N/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

O/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

P/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

Q/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

R/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

S/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

T/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

U/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

V/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

W/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

X/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

Y/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

Z/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

CHART I

**AWARDS TO SMALL AND OTHER BUSINESS FIRMS**  
**FISCAL YEAR 1975**

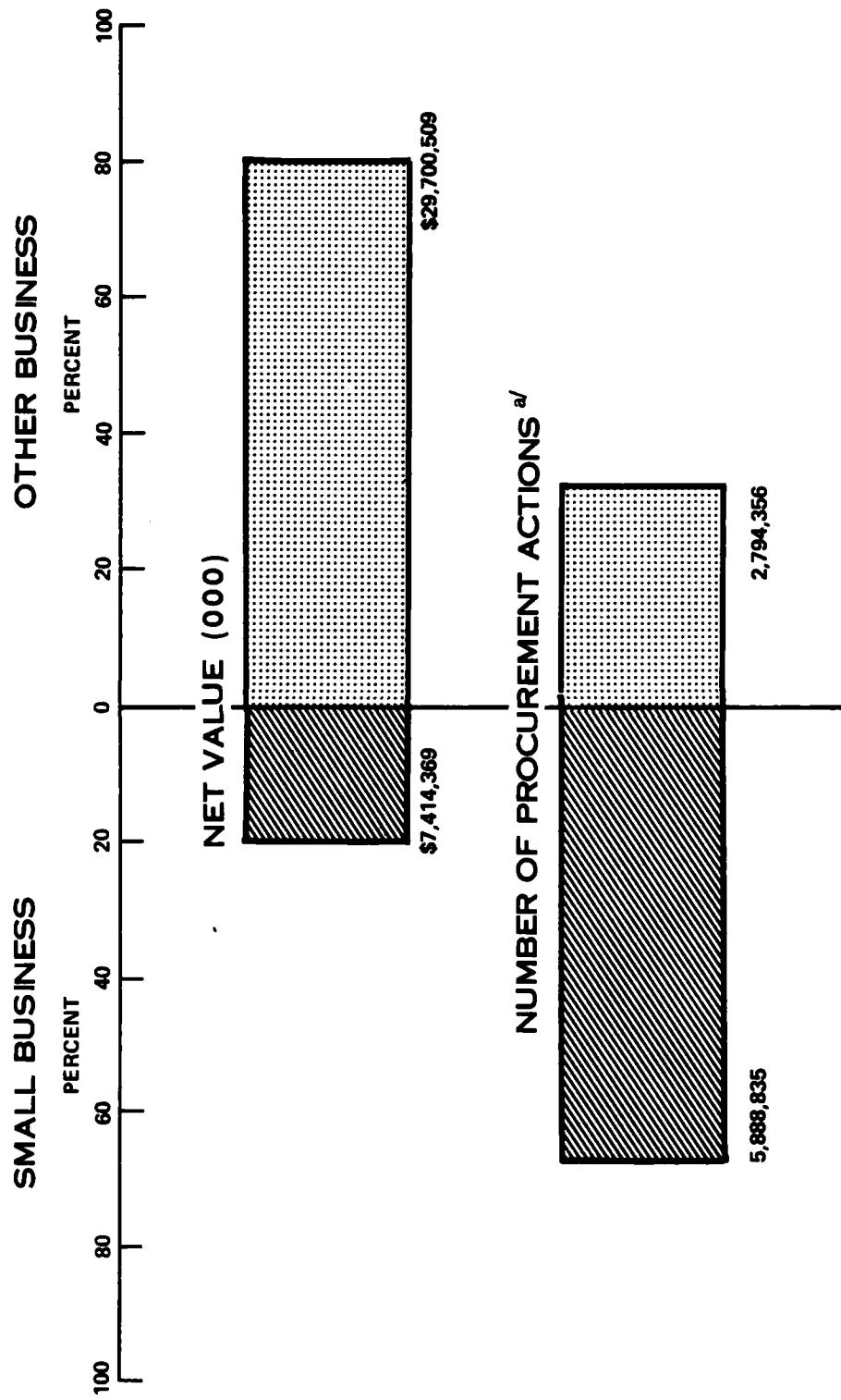


Table 3  
AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) 2/  
(Amounts in Millions)

Type of Contractor	FY 1951	FY 1952	FY 1953	FY 1954	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960
TOTAL	\$5,641 15,672 \$10,959 \$1918	\$11,111 20,101 10,423 12,545	\$11,274 1,102 7,457 11,497	\$11,532 5,238 4,349 6,820	\$21,448 5,117 6,340 5,744	\$21,448 5,117 6,340 5,744	\$24,197 5,117 6,340 5,744	\$25,312 7,006 7,711 11,215	\$25,641 7,006 7,711 11,215	\$25,641 7,006 7,711 10,386
ARMED FORCES Army b/ Navy b/ Air Force										
INTRAGOVERNMENTAL Army Navy b/ Air Force	1,064 370 591 105	761 372 274 132	1,772 315 143 114	1,20 239 164 138	541 172 96 172	434 172 96 172	162 179 79 205	131 201 100 226	744 248 141 369	744 248 155 370
FOR WORK OUTSIDE U. S. Army Navy b/ Air Force	762 8 73	1,211 1,025 59 235	3,418 2,016 481 921	1,411 920 206 285	1,111 997 215 199	1,006 997 502 205	1,444 729 551 322	1,410 729 530 174	1,426 729 530 255	1,426 729 394 228
EDUCATIONAL & NON-PROFIT INSTITUTIONS Army Navy b/ Air Force										
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL) Army Navy b/ Air Force	30,823 18,731 7,452 2,740	41,482 18,704 10,600 12,178	27,822 27,077 7,283 13,462	11,448 1,947 4,062 5,440	14,940 4,302 4,280 6,348	17,750 4,302 5,642 8,277	19,133 4,446 5,894 8,793	21,827 4,852 6,271 10,704	22,744 4,957 6,941 10,846	21,302 4,911 6,746 9,445
SMALL BUSINESS FIRMS Army Navy b/ Air Force	6,436 4,326 1,213 861	7,066 3,940 2,409 697	4,608 2,584 1,415 609	2,902 1,834 856 558	3,214 1,834 804 576	3,475 1,675 1,114 686	3,783 1,827 1,231 725	3,763 1,801 1,172 756	3,763 1,740 1,123 920	3,763 1,740 1,046 864
SMALL BUSINESS PERCENT OF BUSINESS FIRMS Army Navy b/ Air Force	20.9% 25.8 16.3 9.9	17.0% 21.2 22.7 5.7	16.6% 30.5 19.4 4.5	21.5% 42.6 21.1 10.3	19.6% 43.7 18.8 9.1	19.8% 41.1 21.9 8.3	17.1% 37.1 18.7 7.1	16.6% 35.1 16.2 8.5	16.6% 31.1 15.5 9.0	16.6% 31.1 15.5 9.0

b/ For Definitions and Coverage, See Notes on Coverage.

b/ Includes procurement actions of the Military Petroleum Supply Agency, and its predecessor, The Armed Forces Petroleum Purchasing Agency through 31 Dec. 1961. Not Available. Prior to FY 1957, data on Educational and Non-Profit Institutions were included in the data for "Business Firms for Work in the U.S."

Table 3 (Continued)

## AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

Type of Contractor	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970
TOTAL	\$14,514	\$14,747	\$15,746	\$16,746	\$27,697	\$35,243	\$43,155	\$43,466	\$35,377	\$35,377
Army	7,275	7,555	8,114	8,555	12,298	13,396	13,396	12,924	10,258	10,258
Navy	7,935	8,767	8,235	8,935	10,470	13,914	13,914	12,049	10,877	10,877
Air Force	11,376	11,709	11,919	10,546	9,658	10,741	12,677	11,780	10,706	10,706
Defense Supply Agency	-	1,163	2,701	2,701	3,042	5,740	5,740	5,358	5,233	4,136
INTRAGOVERNMENTAL										
Army	367	1,116	447	512	1,015	1,251	2,532	1,219	1,637	1,637
Navy	189	467	103	147	112	159	227	219	399	399
Air Force	356	210	145	211	278	449	677	410	677	677
Defense Supply Agency	-	471	11	24	199	354	317	417	456	456
FOR WORK OUTSIDE U. S.										
Army	1,270	1,454	1,271	1,365	2,530	2,816	2,514	2,676	2,447	2,447
Navy	722	686	522	570	973	1,019	1,173	1,193	1,180	1,180
Air Force	432	403	152	206	179	905	490	539	486	486
Defense Supply Agency	225	275	269	328	229	365	411	365	319	319
EDUCATIONAL & NON-PROFIT INSTITUTIONS										
Army	442	497	618	714	672	754	772	760	740	740
Navy	57	67	125	175	175	189	189	172	172	172
Air Force	140	147	177	316	316	216	216	203	204	204
Defense Supply Agency	236	285	*	*	393	350	350	373	362	362
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)										
Army	22,162	27,147	27,143	26,221	26,221	34,066	34,487	37,331	31,142	31,142
Navy	5,292	5,403	5,325	5,477	5,477	10,374	11,271	11,140	8,599	8,599
Air Force	7,174	8,001	7,903	8,467	8,467	12,210	12,068	10,874	9,508	9,508
Defense Supply Agency	10,526	10,738	11,189	9,765	9,765	10,981	10,981	10,815	9,569	9,569
1,005	2,326	2,355	2,355	2,355	5,275	5,275	4,151	4,502	3,516	3,516
SMALL BUSINESS FIRMS										
Army	3,557	4,612	4,301	4,510	4,243	4,243	4,074	4,244	5,254	5,254
Navy	1,548	1,761	1,187	1,256	1,339	1,867	2,070	1,757	1,413	1,413
Air Force	1,112	1,371	1,113	1,287	1,375	1,713	1,696	1,773	1,378	1,378
Defense Supply Agency	977	1,026	978	939	1,065	1,205	1,312	1,126	1,105	1,105
-	464	563	563	1,013	1,174	2,444	2,593	2,133	1,860	1,517
SMALL BUSINESS PERCENT OF BUSINESS FIRMS										
Army	15.9%	17.7%	16.4%	17.4%	19.4%	21.4%	20.3%	18.4%	17.5%	17.5%
Navy	29.6	37.5	36.1	37.5	22.6	21.4	18.7	18.9	16.4	16.4
Air Force	15.5	17.1	15.3	15.2	16.5	19.3	17.2	17.0	16.3	16.3
Defense Supply Agency	9.3	9.6	8.7	9.6	12.4	11.9	10.4	10.2	9.9	9.9
-	46.2	46.5	43.0	43.0	46.3	45.8	45.8	45.0	43.1	43.1

<sup>a/</sup> For definitions and coverage, see Notes on Coverage.<sup>b/</sup> Includes procurement actions of the Military Petroleum Supply Agency, and its predecessor, the Armed Forces Petroleum Purchasing Agency.<sup>c/</sup> Includes awards since 1 January 1962, when procurement responsibility for certain common supplies was transferred from the military departments.<sup>d/</sup> Less than \$50,000.

Table 3 (Concluded)

## AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

(Amounts in Millions)

Type of Contractor	FY 1971	FY 1972	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978	FY 1979	FY 1980
TOTAL	1,201.1	1,221.1	1,221.1	1,221.1	1,221.1	1,221.1	1,221.1	1,221.1	1,221.1	1,221.1
Army	9,116.0	10,001	10,530	10,131 b/	10,623	10,623	10,623	10,623	10,623	10,623
Navy	11,634	13,560	11,931	11,931	13,263	13,263	13,263	13,263	13,263	13,263
Air Force	9,495	11,661	10,760	10,760	11,066	11,066	11,066	11,066	11,066	11,066
Defense Supply Agency	4,440	3,794	3,918	3,918	5,129	5,129	5,129	5,129	5,129	5,129
<b>TOTAL GOVERNMENTAL</b>	<b>1,525</b>	<b>1,525</b>	<b>1,525</b>	<b>1,525</b>	<b>1,525</b>	<b>1,525</b>	<b>1,525</b>	<b>1,525</b>	<b>1,525</b>	<b>1,525</b>
Army	674	513	513	513	513	513	513	513	513	513
Navy	1,046	1,310	1,310	1,310	1,310	1,310	1,310	1,310	1,310	1,310
Air Force	4,773	4,791	4,791	4,791	4,791	4,791	4,791	4,791	4,791	4,791
Defense Supply Agency	91	87	98	98	98	98	98	98	98	98
<b>NON GOVERNMENTAL</b>	<b>1,271</b>	<b>1,099</b>	<b>1,178</b>	<b>1,178</b>	<b>1,108</b>	<b>1,108</b>	<b>1,108</b>	<b>1,108</b>	<b>1,108</b>	<b>1,108</b>
Army	974	335	290	290	275	275	275	275	275	275
Navy	379	340	386	386	403	403	403	403	403	403
Air Force	310	445	1,321	1,321	684	684	684	684	684	684
Defense Supply Agency	461	*	1	1	2	2	2	2	2	2
<b>EDUCATIONAL &amp; RESEARCH INSTITUTIONS</b>	<b>753</b>	<b>751</b>	<b>746</b>	<b>746</b>	<b>805</b>	<b>805</b>	<b>805</b>	<b>805</b>	<b>805</b>	<b>805</b>
Army	162	171	174	174	177	177	177	177	177	177
Navy	219	346	233	233	281	281	281	281	281	281
Air Force	323	340	332	332	345	345	345	345	345	345
Defense Supply Agency	1	*	1	1	2	2	2	2	2	2
<b>BUSINESSES FOR WORK IN THE U. S.</b>	<b>2,114</b>	<b>2,007</b>	<b>30,677</b>	<b>30,677</b>	<b>33,234</b>	<b>33,234</b>	<b>37,114</b>	<b>37,114</b>	<b>37,114</b>	<b>37,114</b>
Army	757	6,576	7,635	7,635	7,533	7,533	7,533	7,533	7,533	7,533
Navy	1,791	11,655	10,697	10,697	11,864	11,864	11,864	11,864	11,864	11,864
Air Force	8,689	10,012	9,030	9,030	9,448	9,448	9,448	9,448	9,448	9,448
Defense Supply Agency	2,987	3,664	3,285	3,285	4,324	4,324	4,324	4,324	4,324	4,324
<b>SMALL BUSINESSES FIRM</b>	<b>4,594</b>	<b>5,734</b>	<b>6,001</b>	<b>6,001</b>	<b>6,487</b>	<b>6,487</b>	<b>7,414</b>	<b>7,414</b>	<b>7,414</b>	<b>7,414</b>
Army	1,462	1,610	1,677	1,677	1,876	1,876	2,195	2,195	2,195	2,195
Navy	1,390	1,542	1,532	1,532	1,673	1,673	1,721	1,721	1,721	1,721
Air Force	1,965	1,457	1,191	1,191	1,237	1,237	1,401	1,401	1,401	1,401
Defense Supply Agency	1,326	1,455	1,111	1,111	1,701	1,701	1,897	1,897	1,897	1,897
<b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>	<b>16.4%</b>	<b>17.4%</b>	<b>19.0%</b>	<b>19.0%</b>	<b>19.5%</b>	<b>19.5%</b>	<b>20.0%</b>	<b>20.0%</b>	<b>20.0%</b>	<b>20.0%</b>
Army	18.1	19.8	23.1	23.1	26.7	26.7	27.7	27.7	27.7	27.7
Navy	16.0	13.4	11.3	11.3	14.4	14.4	14.4	14.4	14.4	14.4
Air Force	10.9	11.6	13.2	13.2	13.1	13.1	13.1	13.1	13.1	13.1
Defense Supply Agency	14.4	44.6	46.0	46.0	39.3	39.3	39.6	39.6	39.6	39.6

a/ For Definitions and Coverage, See Notes on Coverage.

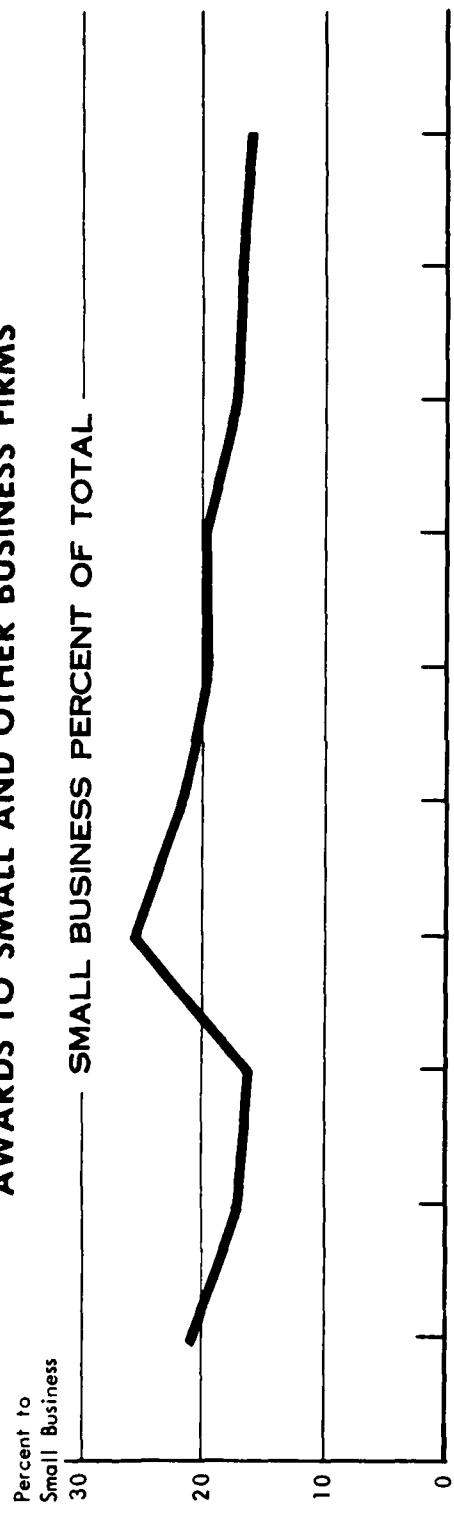
b/ Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS).

Not included elsewhere in this Table. FY 1973, \$316 Million; FY 1974, \$354 Million.

\* Less than \$50,000.

CHART II

AWARDS TO SMALL AND OTHER BUSINESS FIRMS



NET VALUE OF AWARDS

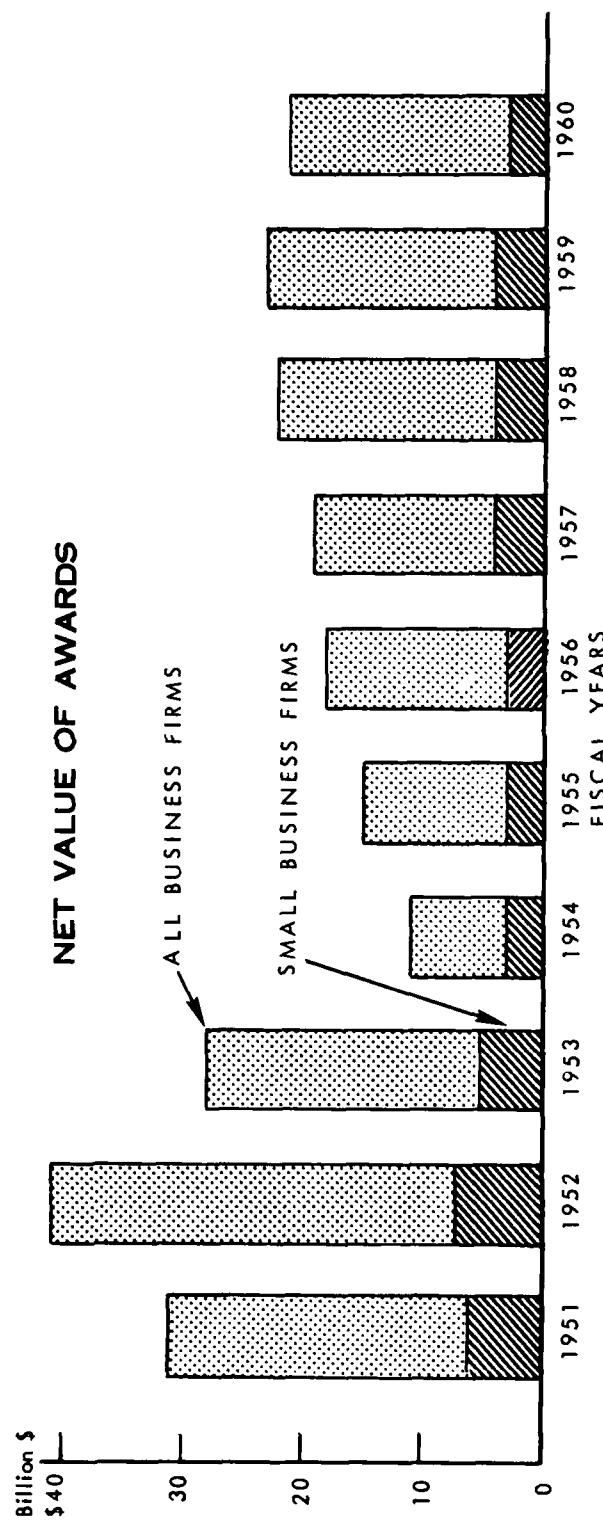


CHART II (Continued)

**AWARDS TO SMALL AND OTHER BUSINESS FIRMS**

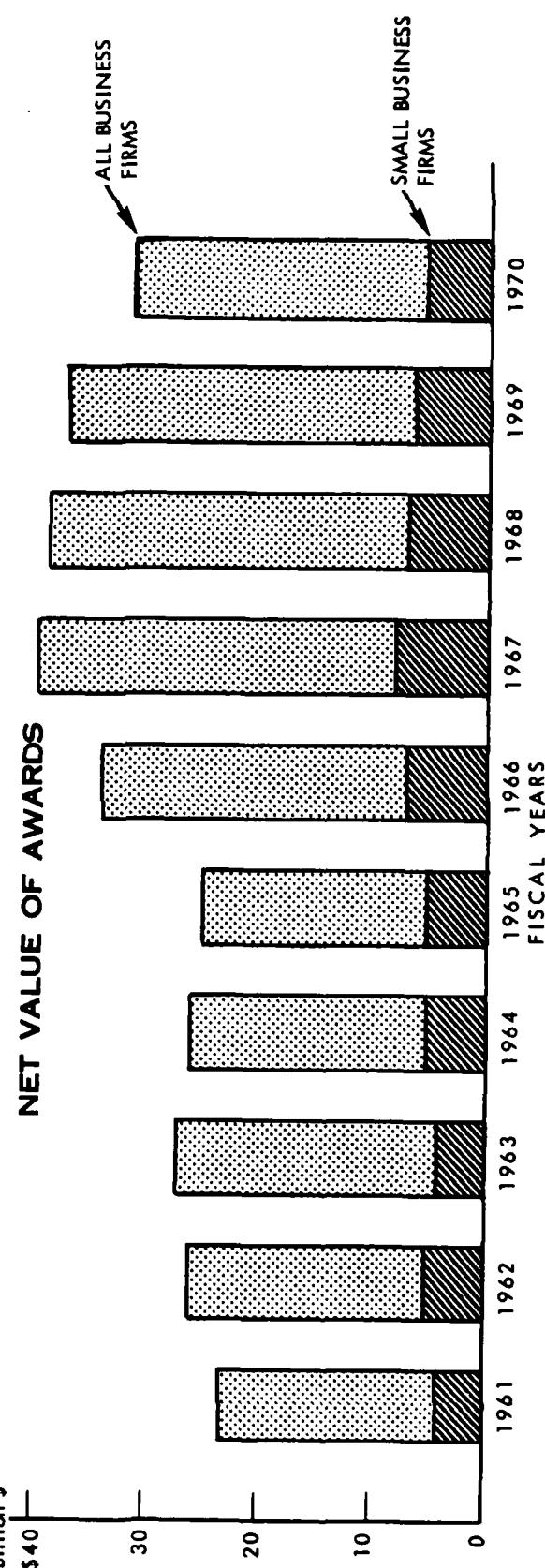
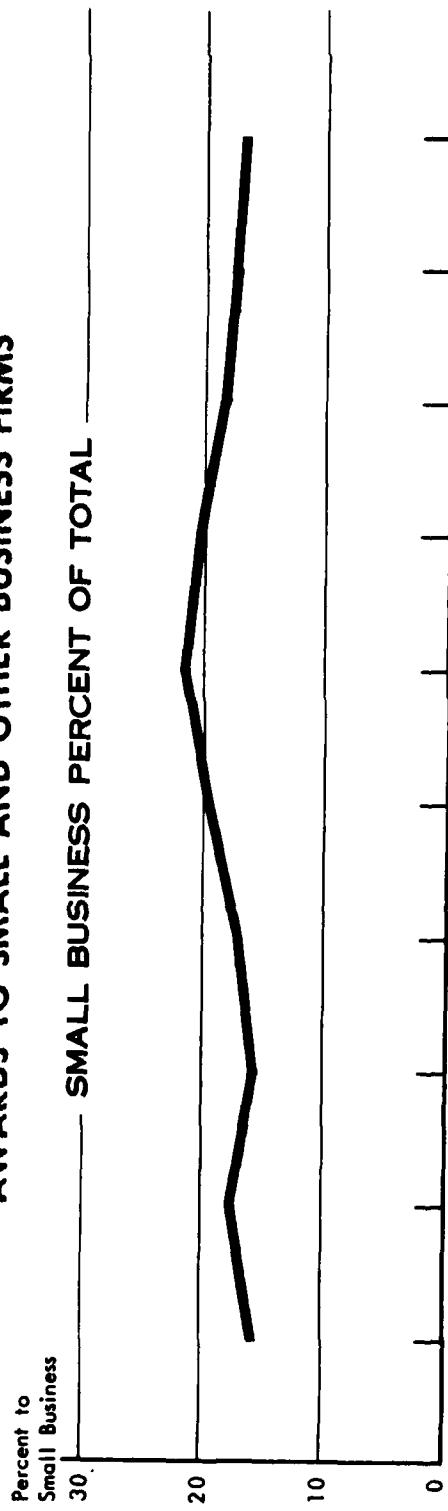
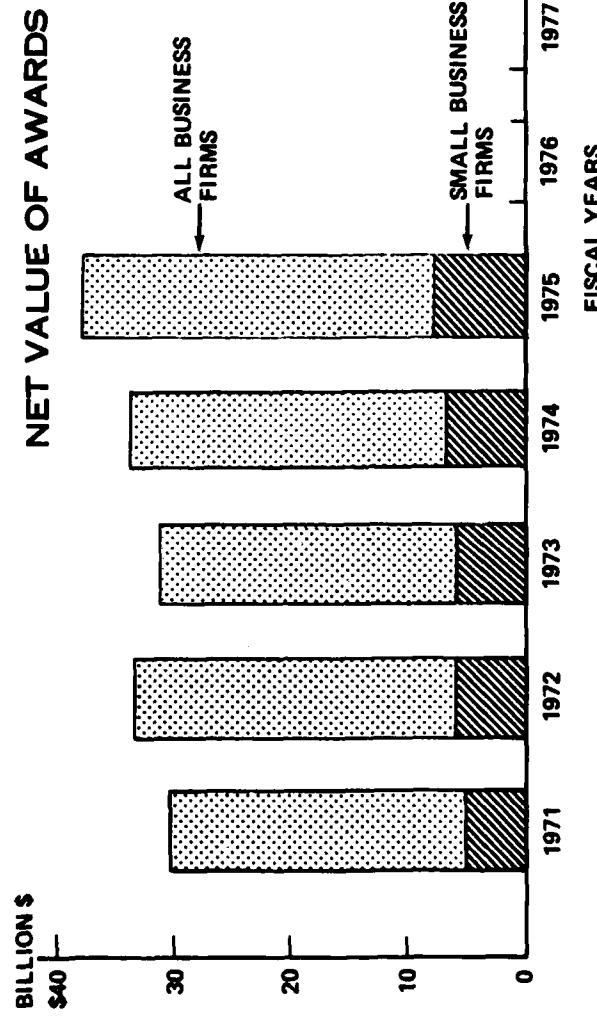
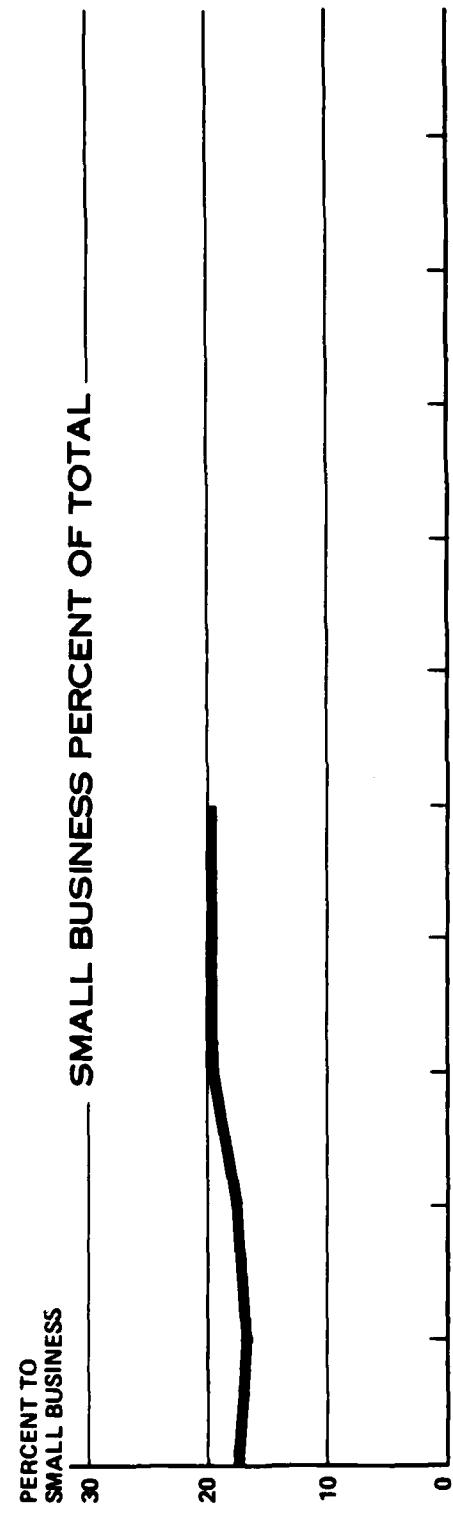


CHART II (Continued)

AWARDS TO SMALL AND OTHER BUSINESS FIRMS



# AWARDS PUBLICIZED TO SMALL BUSINESS

The extent to which the small business community was notified of pending procurement actions and its success in competing for the publicized procurement, is shown in Table 4.

The following types of procurement are included in the category, "Publicized to Small Business": (1) proposed procurements which are synopsized and listed in the Department of Commerce publication, Commerce Business Daily; (2) modifications to contracts which were synopsized; (3) formally advertised procurements which were not published in the Commerce Business Daily; and (4) all other procurements on which small firms were specifically requested to submit proposals. For the most part, not-publicized procurements relate to classified work, goods or services involving an unusual or compelling emergency, modifications of contracts which were not synopsized, and delivery orders under not synopsized contracts.

During Fiscal Year 1975, 75.5% of the total awards were publicized to small business compared with 78.6% for Fiscal Year 1974. Small business did not submit bids on 65.9% of these publicized procurements compared with 68.3% for the preceding year. They were successful in bidding on 26.5% (24.8% last year) of the publicized total and were unsuccessful bidders on 7.3% (6.4% last year).

The portion of military procurement synopsized amounted to 63.7% which was below the 67.4% level of Fiscal Year 1974.

**Table 4**  
**AWARDS PUBLICIZED TO SMALL BUSINESS A/**

(AMOUNTS IN THOUSANDS)

Method and Results of Publishing	TOTAL				ARMY				NAVY			
	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1976	FISCAL YEAR 1977	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1976	FISCAL YEAR 1977	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1976	FISCAL YEAR 1977
AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT
<b>A. METHOD OF PUBLICIZING</b>												
TOTAL	\$4,131,124	8/	\$4,576,708	8/	\$1,412,300	B/C/	\$11,536,632	\$11,283,373	\$15,644,111	-----	-----	-----
INTRAGOVERNMENTAL	3,467,689	80.7%	5,041,957	80.7%	1,458,576	-----	1,679,887	-----	862,843	1,718,742	-----	-----
FOR WORK OUTSIDE U. S.	2,369,516	2,472,457	1,817,373	1,817,373	866,670	178,176	879,665	275,13	269,226	269,226	316,732	316,732
EDUCATIONAL & NONPROFIT INSTITUTIONS	605,218	-----	-----	-----	-----	-----	157,603	261,995	-----	-----	-----	-----
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	358,233,852	917,07	37,114,479	101.0	7,596,494	101.0	4,533,495	101.0	11,866,427	11.6	13,374,414	11.6
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	26,121,933	79.6	26,119,777	75.5	5,679,229	71.2	6,351,312	74.2	9,846,732	03.1	16,526,090	70.6
SYNOPSISIZED	22,397,596	67.4	23,664,667	53.7	4,510,474	59.0	5,331,064	62.5	8,993,061	75.8	9,651,137	71.8
NOT SYNOPSISIZED (SUB-TOTAL)	3,724,397	11.2	4,325,116	11.8	9,9755	12.0	999,288	11.7	855,671	7.2	984,953	6.8
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	619,994	1.7	755,49	1.1	96,512	1.0	87,423	1.0	201,262	1.7	152,931	1.1
3,286,494	9.9	4,119,614	10.6	610,103	1n.9	911,865	10.7	654,439	5.5	752,122	5.6	
NOT PUBLICIZED TO SMALL BUSINESS PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF LESS THAN \$10,000 AWARDED TO LARGE CONCERN)	5,277,119	15.9	7,075,667	19.0	1,638,477	22.4	1,667,741	19.5	1,581,932	13.5	2,395,985	17.9
B. RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	26,121,933	100.0	26,119,774	100.0	5,679,229	100.0	6,351,312	100.0	9,846,732	100.0	16,526,090	100.0
SMALL FIRMS WERE SUCCESSFUL BIDDERS SMALL FIRMS WERE UNSUCCESSFUL BIDDERS SMALL FIRMS DID NOT SUBMIT BIDS NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF LESS \$10,000 AWARDED TO LARGE CONCERN)	6,617,791	24.4	7,616,369	75.5	1,076,995	3b.7	2,195,034	3b.7	1,672,769	17.1	1,921,384	18.3
1,078,432	6.0	2,017,146	24.1	250,619	9.6	782,352	12.4	455,657	4.5	631,589	5.8	
17,650,721	68.7	18,474,515	65.9	2,905,511	55.4	1,334,912	52.7	7,581,136	78.0	7,934,895	75.5	
116,969	7.6	83,661	0.3	17,004	0.3	18,014	0.3	4,255	0.4	35,222	0.3	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.  
 B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS),  
 NOT INCLUDED ELSEWHERE IN THIS TABLE.

C/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS,  
 \* LESS THAN 0.05 PERCENT.  
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 4 (Continued) A/

		AIR FORCE		DEFENSE SUPPLY AGENCY	
		FISCAL YEAR 1974		FISCAL YEAR 1975	
		AMOUNT	PERCENT	AMOUNT	PERCENT
<b>A. METHOD OF PUBLICIZING</b>					
TOTAL		\$11,899,607		\$ 5,125,264	
INTRAGOVERNMENTAL				114,913	
FOR WORK OUTSIDE U. S.		984,117	8.3%	684,331	13.1%
EDUCATIONAL & NONPROFIT INSTITUTIONS		482,024	4.1%	1,530,922	29.4%
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)		344,353	3.0%	373,553	7.0%
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)		9,448,113	80.6%	109,0	2.1%
SYNOPSISIZED		7,466,598	67.9%	9,186,574	77.8%
NOT SYNOPSISIZED (SUB-TOTAL)		6,612,388	62.0%	7,086,887	68.0%
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS		854,398	0.8%	1,819,617	9.8%
NOT PUBLICIZED TO SMALL BUSINESS		72,275	0.6%	68,746	0.7%
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF LESS THAN \$10,000 AWARDED TO LARGE CONCERN)		792,123	0.3%	958,371	9.1%
<b>B. RESULTS OF PUBLICIZING</b>					
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)		1,296,182	13.7	1,541,697	14.6
SMALL FIRMS WERE SUCCESSFUL BIDDERS				681,128	15.9
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS				1,430,020	29.9
SMALL FIRMS DID NOT SUBMIT BIDS				5.7	5.9
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF LESS THAN \$10,000 AWARDED TO LARGE CONCERN)				281,618	5.9

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

\* LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

# AWARDS BY PROCUREMENT PROGRAM

Data on the net value of military prime contract awards to business firms in the United States by procurement program are shown in Table 5 and Chart III for 1974 and 1975 and in Table 6 for Fiscal Years 1955 through 1975. Table 6A further subdivides awards by procurement program by purchasing department for Fiscal Years 1963 through 1975. The procurement program definitions are identical with those prescribed for use in the Defense Materials System.

Total military procurement from United States business firms for work performed in the United States during Fiscal Year 1975 totaled \$37,115 million, \$3,881 million (11.7%) higher than in Fiscal Year 1974. A comparison of FY 1974 and 1975 totals show the principal change to be a \$2,061 million increase in the all other category. The procurement programs with the largest increases were construction (\$1,031 million), electronics and communication equipment (\$974 million), petroleum (\$437 million), actions of less than \$10,000 (\$419 million), and Services (\$397 million). The procurement program with the largest decreases were ammunition (\$241 million) and ships (\$168 million).

**Table 5**  
**AWARDS BY PROCUREMENT PROGRAM A/**

Procurement Program	FISCAL YEAR 1974			FISCAL YEAR 1975		
	TOTAL INVENTORY	INDUSTRY INVENTORY	BUSINESS INVENTORY	TOTAL AMOUNT	PER CENT	SMALL BUSINESS AMOUNT
<b>TOTAL</b>	<b>\$81,131,125</b> <b>A/</b>			<b>\$85,758,298</b> <b>B/</b>		
<b>INTRAGOVERNMENTAL</b>						
FOR WORK OUTSIDE U. S.	3,180,449			5,140,952		
EDUCATIONAL & NONPROFIT INSTITUTIONS	2,369,4634			2,402,827		
EDUCATIONAL & NONPROFIT INSTITUTIONS	4,114			4,115,629		
<b>BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)</b>	<b>\$3,623,962</b>	<b>161</b>	<b>\$ 6,187,491</b>	<b>19,5</b>	<b>37,113,878</b>	<b>161</b>
<b>MAJOR HARD GOODS (SUB-TOTAL)</b>	<b>2,176,171</b>	<b>625</b>	<b>\$ 1,791,787</b>	<b>6,7</b>	<b>22,183,743</b>	<b>53,8</b>
<b>AIRCRAFT (SUB-TOTAL)</b>	<b>6,485,374</b>	<b>195</b>	<b>183,918</b>	<b>2,8</b>	<b>6,707,514</b>	<b>10,1</b>
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	3,942,935	111	68,918	1,3	3,912,499	10,5
AIRCRAFT ENGINES AND RELATED SPARES	1,165,376	6	38,645	2,3	1,168,656	6,5
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	1,122,708	34	97,316	0,6	1,113,221	3,1
MISSILE AND SPACE SYSTEMS	6,225,587	127	112,126	2,7	6,1595,821	12,4
SHIPS	3,774,371	111	236,161	0,6	3,536,117	0,6
TANK-AUTOMOTIVE (SUB-TOTAL)	722,4467	27	139,483	10,1	94,689	2,6
COMBAT VEHICLES	689,472	11	67,223	0,2	679,374	1,8
NON-COMBAT VEHICLES	235,649	6	99,344	4,2	269,515	1,7
WEAPONS	397,295	1	69,721	11,8	437,745	1,2
AMMUNITION	1,435,398	4,6	259,978	16,3	1,294,387	3,5
ELECTRONICS AND COMMUNICATION EQUIPMENT	1,497,454	111	670,968	11,1	6,671,071	12,6
SERVICES	7,667,547	8	193,313	21,9	3,765,675	8,3
<b>ALL OTHER (SUB-TOTAL)</b>	<b>9,074,571</b>	<b>295</b>	<b>\$ 6,512,761</b>	<b>46,0</b>	<b>11,956,665</b>	<b>32,1</b>
SUBSISTENCE	674,294	2,4	444,546	45,6	1,192,914	2,4
TEXTILES - CLOTHING AND EQUIPAGE	649,667	1,4	395,319	62,1	456,326	1,2
FUELS & LUBRICANTS (SUB-TOTAL)	1,419,461	91	613,761	26,4	2,167,154	5,8
PETROLEUM	1,467,071	5	625,134	26,1	2,175,266	5,7
OTHER FUELS & LUBRICANTS	22,314	4,1	11,567	51,7	14,518	1,1
SEPARATELY PROCURED CONTAINERS & HANDLING EQUIP.	212	0	95	23,7	282	0
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	1,764,946	3,9	467,469	31,6	1,107,950	3,7
BUILDING SUPPLIES	76,916	0,7	62,916	57,3	58,666	1,2
TRANSPORTATION EQUIPMENT	5,746	0	5,227	22,2	2,650	0
PRODUCTION EQUIPMENT	5,372	1,2	1,915	10,5	7,129	0,2
CONSTRUCTION EQUIPMENT	73,196	0	10,631	10,5	16,214	0,2
MEDICAL & DENTAL SUPPLIES & EQUIPMENT	161,353	2	20,049	15,3	61,637	0,4
PHOTOGRAPHIC EQUIPMENT & SUPPLIES	11,467	0	3,164	10,9	17,926	0,1
MATERIALS HANDLING EQUIPMENT	84,827	4,7	37,357	36,4	31,094	1,4
ALL OTHER SUPPLIES & EQUIPMENT	47,719	2,4	329,369	44,1	963,431	2,6
CONSTRUCTION	1,675,394	5	1,138,741	57,7	2,777,224	7,3
ALL ACTIONS OF LESS THAN \$10,000	1,487,271	11,1	3,745,971	67,3	6,121,191	11,1

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.  
B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).  
NOT INCLUDED ELSEWHERE IN THIS TABLE.  
\* LESS THAN 0.05 PERCENT.  
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

### AWARDS BY PROCUREMENT PROGRAM

CHART III

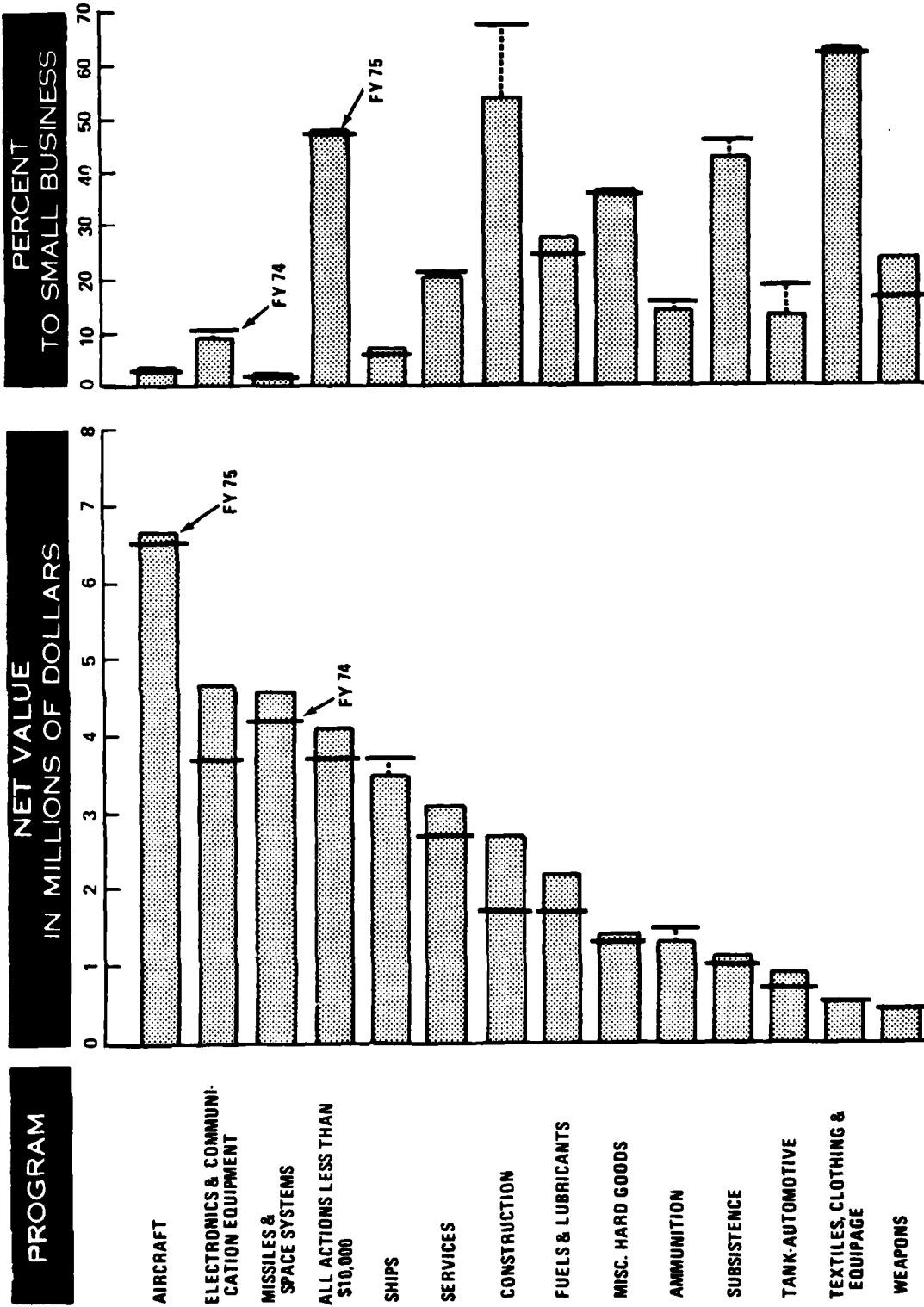


Table 6 AWARDS BY PROCUREMENT PROGRAM FISCAL YEAR

<sup>a</sup>/ For Definitions and Coverage, See Notes on Coverage.  
<sup>b</sup>/ Prior to Fiscal Year 1957, data for Educational Institutions were included in the figures for Business Firms in the U.S.

Table 6 (Continued)  
AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) 2/

a/ For Definitions and Coverage; See Notes on Coverage.

Table 6 (Concluded)  
AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR)

<sup>2</sup> For Definitions and Coverage, See Notes on Coverage.  
<sup>3</sup> Includes Awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS).  
<sup>4</sup> Not included elsewhere in this table. FY 1973, \$316,027; FY 1974, \$282,059; FY 1975, \$34,012.

TABLE 6a  
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

(Amounts in Thousands)

MAJOR PROGRAM	FISCAL YEAR 1963				FISCAL YEAR 1964				Defense Supply Agency
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$27,153,117	\$5,825,059	\$11,485,700	\$11,821,355	\$2,326,004	\$25,531,053	\$8,144,717	\$2,711,717	\$2,711,717
<b>MAJOR HARD GOODS (SUB-TOTAL)</b>									
Air-raft	1,420,319	317,211	6,241,066	5,221,405	52,826	13,112,717	1,112,717	2,905,712	2,905,712
Mobile and Space Systems	1,108,350	125,712	2,119,375	4,964,008	837	5,077,014	5,077,014	3,013,387	3,013,387
Textiles	1,052,750	916,208	1,375,099	1,667,024	594	5,079,514	1,010,828	3,407,213	3,407,213
Truck-Aut Motive	1,032,066	16,190	4,088	1,343	623	1,404,136	1,404,136	1,404,136	1,404,136
Weapns	211,070	1,005,971	21,857	2,794	2,180	7,45,350	7,45,350	2,501	2,501
Ammunition	666,081	119,944	41,036	2,794	162	211,477	11,147	5,456	5,456
Electronics & Communications Equip.	3,070,388	612,119	1,175,677	469,955	0	1,63,074	1,63,074	10,011	10,011
<b>SERVICES</b>									
All Other (Sub-Total)	1,03,931	35,947	39,917	784,171	7,616	1,800,017	10,006	1,45,211	1,45,211
Subsistence	65,596,261	1,693,390	1,203,452	1,241,112	41,530	6,174,112	1,203,452	1,203,452	1,203,452
Textiles, Clothing and Equipment	181,772	13,107	13,138	7,46	17,307	1,13,138	1,13,138	12,118	12,118
Petrols and Lubricants	25,717	12,334	7,423	3,31	1,306	1,306	1,306	1,306	1,306
Miscellaneous Hard Goods	877,473	2,354	6,723	1,175,02	65,764	1,175,02	1,175,02	1,175,02	1,175,02
Construction	1,132,02	302,417	353,677	353,677	260,730	353,677	353,677	271,571	271,571
All Actions of Less than \$10,000	1,113,452	76,590	131,920	67,027	62	1,37,920	1,37,920	1,37,920	1,37,920
<b>FISCAL YEAR 1965</b>									
ALL BUSINESS FIRMS IN THE U.S.	\$25,290,812	\$5,475,352	\$8,331,224	\$8,709,224	\$2,047,186	\$25,069,904	\$8,146,012	\$2,676,222	\$2,676,222
<b>MAJOR HARD GOODS (SUB-TOTAL)</b>									
Air-raft	1,362,140	3,609,621	1,094,406	6,088,011	1,046	1,046,133	1,046,133	1,046,133	1,046,133
Mobile and Space Systems	1,780,336	278,671	2,115,771	3,082,274	3,918	7,099,576	1,127,613	3,483,419	3,483,419
Ships	2,233,144	813,010	1,014,40	2,314,34	1,318	1,183,111	1,183,111	867,075	867,075
Bank-Automotive	1,651,360	811,117	1,671,737	1,127	1,318	1,318	1,318	1,106,208	1,106,208
Weapns	850,574	808,771	1,083,931	1,083,931	1,083	1,083,931	1,083,931	1,083,931	1,083,931
Ammunition	299,169	299,169	1,81,986	1,81,986	354	1,06,331	1,06,331	1,06,331	1,06,331
Electronics & Communications Equip	2,778,170	719,181	473,902	695,390	982,773	1,038,007	2,65,273	636,032	636,032
<b>FISCAL YEAR 1966</b>									
ALL BUSINESS FIRMS IN THE U.S.	\$25,290,812	\$5,475,352	\$8,331,224	\$8,709,224	\$2,047,186	\$25,069,904	\$8,146,012	\$2,676,222	\$2,676,222
<b>MAJOR HARD GOODS (SUB-TOTAL)</b>									
Subsistence	1,362,140	3,609,621	1,094,406	6,088,011	1,046	1,046,133	1,046,133	1,046,133	1,046,133
Textiles, Clothing and Equipment	1,780,336	278,671	2,115,771	3,082,274	3,918	7,099,576	1,127,613	3,483,419	3,483,419
Petrols and Lubricants	2,233,144	813,010	1,014,40	2,314,34	1,318	1,183,111	1,183,111	867,075	867,075
Miscellaneous Hard Goods	1,651,360	811,117	1,671,737	1,127	1,318	1,318	1,318	1,106,208	1,106,208
Construction	2,778,170	719,181	473,902	695,390	982,773	1,038,007	2,65,273	636,032	636,032
All Actions of Less than \$10,000	2,865,447	2,353,315	767,372	685,123	808,162	797,156	574,996	3,480,724	3,480,724

a/ For Definitions and Coverage, See Notes on Coverage.

TABLE 6a (Continued)  
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) <sup>a/</sup>

(Amounts in Thousands)

Major Program	Fiscal Year 1967					Fiscal Year 1968					Fiscal Year 1969					Fiscal Year 1970					
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency	
ALL BUSINESS FIRMS FOR WORK IN THE U. S.	\$11,125,315	\$1,125,315				\$10,659,593	\$11,125,155				\$10,664,051	\$12,018,351				\$10,664,051	\$11,125,155				\$10,664,051
MAJ R HABIT & CO (SUB-TOTAL)																					
Aircraft																					
Military and Space Systems																					
Tanks-Automotive																					
Ammunition																					
Electronics & Communication: Equip.																					
SERVICE																					
All Other (Sub-Total)																					
Sub-Intelligence																					
Textile - Clothing and Equipment																					
Fuel and Lubricants																					
Miscellaneous Hard Goods																					
All Actions of Less than \$1,000																					
ALL BUSINESSES FIRMS FOR WORK IN THE U. S.	\$37,331,096	\$11,139,918	\$10,874,273	\$10,614,563	\$4,502,322	\$31,191,548	\$8,599,201	\$9,507,722	\$9,507,722	\$9,507,722	\$2,568,315	\$2,568,315	\$2,568,315	\$2,568,315	\$2,568,315	\$2,568,315	\$2,568,315	\$2,568,315	\$2,568,315	\$2,568,315	
MAJ R HABIT & CO (SUB-TOTAL)																					
Aircraft																					
Military and Space Systems																					
Tanks-Automotive																					
Ammunition																					
Electronics & Communication: Equip.																					
SERVICE																					
All Other (Sub-Total)																					
Sub-Intelligence																					
Textile - Clothing and Equipment																					
Fuel and Lubricants																					
Miscellaneous Hard Goods																					
All Actions of Less than \$1,000																					

<sup>a/</sup> For Definitions and Coverage, See Notes on Coverage.

TABLE 6a (Continued)  
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) <sup>a/</sup>

(Amounts in Thousands)

MAJOR PROGRAM	FISCAL YEAR 1971				FISCAL YEAR 1972				Defense Supply Agency
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force
<b>ALL BUSINESS FIRMS FOR WORK IN THE U. S.</b>									
MOTOR VEHICLE (S&E-TOTAL)	\$1,146,866	\$11,741,244	\$8,948,749	\$2,961,555	\$33,908,777	\$8,075,346	\$11,012,052	\$1,563,333	
Aircraft	5,150,216	8,420,312	6,420,404	1,214,665	8,957	9,125,219	7,545,954	140,166	10,237
Missile and Space Systems	4,894,768	2,955,395	3,435,113	7,553,862	5,975,575	3,965,673	2,211,966	1,152	
Ships	1,464,355	1,919	1,989,599	121	4,79,400	1,624,194	2,255,250	906	17,794
Parts-Automotive	2,465,462	2,474,767	18,319	2,477,248	3,98	614,631	2,285	11,398	
Weapons	833,422	792,069	5,147	651,152	579,002	190,132	54,754	1,922	
Ammunition	344,402	117,431	148,210	36	2,96,3004	594,364	194,023	98,639	
Electronics & Communications Equip.	2,141,114	1,51,467	433,478	86,742	3,700,189	647,991	1,095,714		
SERVICES	3,001,988	597,339	1,426,444	1,000	1,000	1,794,416	770,416	1,171	515
All Other (S&E-TOTAL)	7,371,643	93,427	1,735,009	1,388,816	2,863,150	6,111,432	1,665,126	1,117,617	3,117,617
Subsistence	882,792	276,166	9,764	713,354	773,507	92,532	52,390	599,582	
Textiles, Clothing and Equipment	849,146	145,118	1,688	141,777	93,8,7	23,690	5,579	351,618	
Fuels and Lubricants	957,118	1,327,105	869	132,919	976,071	1,447	1,153	973,135	
Miscellaneous Hard Goods	3,077,314	698,872	441,422	172,913	1,05,112	16,3,360	156,943	211,922	622,795
All Actions of Less than \$10,000		785,299	835,683	184,36	2,775	1,446,651	916,24	178,192	515
<b>ALL BUSINESS FIRMS FOR WORK IN THE U. S.</b>									
MOTOR VEHICLE (S&E-TOTAL)	\$1,634,001	\$10,637,488	\$9,030,244	\$3,284,423	\$33,233,862	\$1,596,864	\$11,844,427	\$2,448,113	\$4,324,128
Aircraft	15,122,010	8,172,076	6,448,022	1,224,210	20,740,171	4,406,833	9,193,806	6,911,422	15,9,880
Missile and Space Systems	1,335,075	1,451,999	1,950,940	1,039	6,420,776	6,422,039	2,025,195	3,751,317	12,228
Ships	2,114,528	2,089,529	2,35	19,225,307	19,216,767	3,704,370	1,210,190	1,772,348	346
Parts-Automotive	639,173	594,215	2,720	27,178	12,019	7,630	3,671,827	2,455	
Weapons	345,683	109,611	186,644	16,126	102	392,445	155,674	2,413	13,860
Ammunition	2,247,333	1,086,740	611,290	1,49,313	0	1,553,89	1,068,042	358,505	32,316
Electronics & Communication Equip.	3,538,821	635,925	1,641,389	1,15,198	107,309	3,697,414	702,482	1,736,770	1,149,534
SERVICES	2,680,070	857,692	979,196	85,247	7,935	2,667,590	944,997	889,052	821,073
All Other (S&E-TOTAL)	9,110,060	2,215,242	1,610,518	1,602,245	4,83,851	2,155,074	1,780,269	1,115,518	4,152,880
Subsistence	730,907	123,397	27,016	1,212,248	311,015	169,720	36,934	74,932	633,708
Textiles, Clothing and Equipment	370,713	479,099	7,137	1,214,248	956,875	407,102	23,210	12,695	451,295
Fuels and Lubricants	1,226,346	1,173,533	115	167,198	1,630,453	4,851	9,250	1,675,116	
Miscellaneous Hard Goods	1,173,533	984,400	37,778	214,448	1,284,986	236,301	166,448	179,541	702,996
Construction	3,415,633	695,761	906,806	1,074,749	635,367	726,450	672,421	271,858	1,337
All Actions of Less than \$10,000					1,074,749	994,462	887,194	1,172,616	627,328

<sup>a/</sup> For definitions and coverage, see Notes on Coverage.

TABLE 6a (Concluded)  
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

(Amounts in Thousands)

MAJOR PROGRAM	FISCAL YEAR 1976					FISCAL YEAR 1978				
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency
ALL BUSINESS FIRMS FOR WORK IN THE U. S.	\$ 31,114,378	\$ 8,333,495	\$ 13,374,410	\$ 10,416,468	\$ 4,785,505					
MAJOR HARD GOODS (SUB-TOTAL)										
Aircraft	22,183,742	4,510,880	9,262,611	7,485,250	1,442,642					
Missile and Space Systems	6,700,514	4,977,292	2,615,231	3,573,663	1,325					
Ships	4,595,021	1,210,838	1,451,638	1,530,763	1,802					
Tank-Auto/Motive										
Weapons										
Ammunition										
Electronics & Communications Equip.										
SERVICES										
All Actions of Less than \$10,000	3,064,475	932,951	1,139,138	982,109	10,277					
ALL OTHER (SUB-TOTAL)										
Subistence	11,866,640	2,059,664	2,272,601	1,921,100	4,583,286					
Textiles, Clothing and Equipment	1,052,515	206,578	42,231	91,578	712,128					
Petrols and Lubricants	458,326	38,293	12,515	11,594	396,014					
Miscellaneous Hard Goods	2,160,054	8,342	17,372	16,349	2,117,991					
Construction	1,387,550	305,736	205,325	204,513	671,976					
All Actions of Less than \$10,000	2,707,025	1,408,183	996,498	299,152	1,122					
	4,101,190	1,092,622	996,660	1,327,923	685,985					
ALL BUSINESS FIRMS FOR WORK IN THE U. S.										
MAJOR HARD GOODS (SUB-TOTAL)										
Aircraft										
Missile and Space Systems										
Ships										
Tank-Auto/Motive										
Weapons										
Ammunition										
Electronics & Communication Equip.										
SERVICES										
All Actions of Less than \$10,000										

a/ For definitions and coverage, see Notes on Coverage.

b/ Includes "Other Defense Agency" awards. Total FY 1972, \$446,014.

c/ Includes "Other Defense Agency" awards. Total FY 1973, \$468,453.

d/ Includes "Other Defense Agency" awards. Total FY 1974, \$600,816.

e/ Includes "Other Defense Agency" awards. Total FY 1975, \$ 607,706.

# AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK

The net value of military prime contract awards for research, development, test and evaluation work (RD&E) for Fiscal Years 1959 through 1975 is shown in Table 7.

The total dollar value of RD&E awards, excluding awards for work outside the U. S. and orders to other government agencies, amounted to \$6,257 million in Fiscal Year 1975 and accounted for 16.5% of all military procurement. In Fiscal Year 1974, the comparable dollar amount was \$5,775 million which was 17.0% of total awards.

Between Fiscal Year 1959 and Fiscal Year 1963 there was an annual increase in the dollar value of awards for RD&E work. Following two years of decline, awards for RD&E procurement increased to \$6,436 million in Fiscal Year 1968. After two years of decline to \$5,399 million in Fiscal Year 1970, awards for RD&E increased in each subsequent year to \$6,266 million in Fiscal Year 1973, declined in Fiscal Year 1974 to \$5,775 million, and again increased to \$6,257 million in Fiscal Year 1975.

Contract awards for RD&E by procurement program are shown for Fiscal Years 1959 through 1975 in Table 8. The percentages shown represent the proportions the RD&E awards in each program are of the totals shown in Table 6.

The following table distributes the RD&E dollars awarded to business firms and educational and nonprofit institutions for Fiscal Year 1975 and shows that 4.0% was awarded for research, 87.9% for development, and 8.1% for management and support. Corresponding percentages for Fiscal Year 1974 respectively were 5.1%, 86.6%, and 8.3%.

Small business firms in Fiscal Year 1975 acquired 5.6% of all prime contracts for RD&E work receiving 29.8% of all research contracts, 4.7% of the development contracts and 11.3% of the contracts for management and support.

**RESEARCH, DEVELOPMENT, TEST AND EVALUATION AWARDS**

**Fiscal Year 1974 and Fiscal Year 1975**

(Amounts in Millions)		Type of Contractor		Total		Research		Development		Management and Support	
		FY 1974	FY 1975	FY 1974	FY 1975	FY 1974	FY 1975	FY 1974	FY 1975	FY 1974	FY 1975
<b>TOTAL</b>		\$ 5,836.0	\$ 6,319.7	\$ 298.4	\$ 250.9	\$ 5,056.0	\$ 5,552.5	\$ 481.6	\$ 516.3		
Intragovernmental											
For Work Outside U. S.		31.7	37.8	4.8	4.9	23.0	30.2	3.9	2.7		
Total, except Intragovernmental		29.2	25.2	4.1	2.1	4.2	7.3	21.0	15.8		
& Work Outside U. S.											
<b>Business Firms</b>											
<b>Small Firms</b>											
300.4	316.4	40.7	38.8	223.9	243.3	35.8	34.3				
4,847.2	5,285.1	115.2	91.6	4,492.0	4,923.9	240.0	269.6				
<b>Large Firms</b>											
5.8%	5.6%	26.1%	29.8%	4.7%	4.7%	13.0%	11.3%				
<b>Percent to Small Firms</b>											
<b>Educational &amp; Nonprofit Institutions</b>											
627.5	655.2	133.6	113.5	312.9	347.8	180.9	193.9				

**AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION, WORK, BY TYPE OF CONTRACTOR <sup>a</sup>/**  
**(Amounts in Thousands)**

Type of Contractor	FY 1959	FY 1960	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965
<b>TOTAL</b>	NA	NA	\$6,04,577	\$6,155,066	\$6,244,894	\$5,832,497	\$4,790,836
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	NA	NA	7,806 18,389	15,595 13,904	18,363 13,908	10,630 25,288	26,743 38,291
TOTAL, EX-SEP. 1958, INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.	\$5,234,057 77,931 1,594,372 3,211,754	\$5,551,054 75,045 1,586,122 3,215,287	\$6,001,402 655,656 1,465,795 3,901,951	\$6,015,577 793,910 1,067,895 4,214,392	\$6,214,144 872,116 1,238,642 4,101,885	\$5,766,579 1,019,478 1,061,819 3,685,282	\$4,725,802 1,016,143 971,359 2,738,300
PERCENT OF ALL MILITARY PROCUREMENT	22.6%	25.0%	25.7%	22.9%	22.4%	21.4%	18.2%
Army	15.2	17.8	23.0	20.0	12.3	17.5	18.0
Navy			32.8	36.3	38.2	15.5	11.4
Air Force					35.7	36.5	29.8
EDUCATIONAL & NON-PROFIT INSTITUTIONS	310,465	316,809	374,638	425,727	525,805	621,724	656,344
Army	91,399	63,794	37,588	57,686	107,377	137,171	125,677
Navy	94,998	132,562	133,136	134,246	170,076	168,571	165,580
Air Force	154,068	130,453	191,914	233,797	252,152	316,012	365,090
PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL & NON-PROFIT INSTITUTIONS	85.2%	83.1%	86.2%	85.6%	85.1%	90.1%	89.0%
Army	85.2	87.3	86.4	88.1	85.0	86.7	75.9
Navy	97.1	97.6	95.4	91.1	96.1	96.3	92.7
Air Force	95.5	91.2	83.2	82.2	79.8	92.8	93.0
BUSINESS FIRMS FOR WORK IN THE UNITED STATES	4,818,592 638,532 1,151,374 3,057,686	5,234,245 631,151 1,457,960 3,084,834	5,649,764 607,068 1,335,659 3,710,937	5,669,870 736,226 933,049 3,980,955	5,686,838 768,739 1,068,566 3,899,533	5,144,825 882,307 893,248 3,369,270	4,669,498 890,466 805,779 2,373,210
PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS	21.5%	24.6%	21.6%	21.5%	21.0%	19.6%	16.1%
Army	11.7	11.5	11.5	11.5	13.2	15.0	16.3
Navy	16.7	21.6	16.6	11.9	13.7	10.6	9.7
Air Force	28.2	32.0	35.2	37.1	34.4	34.5	27.0
SMALL BUSINESS FIRMS	169,062 23,355 66,744 51,363	172,687 12,355 79,157 57,375	161,307 20,358 72,278 60,431	171,186 41,950 85,096 70,080	107,970 32,356 75,301 69,533	189,704 53,795 69,831 66,078	180,443 51,288 65,292 63,363
SMALL BUSINESS PERCENT OF EDTR FOR BUSINESS FIRMS	3.4% 7.6 5.8 1.7	3.4% 6.2 5.5 1.9	2.0% 5.7 5.1 1.6	3.5% 5.8 6.9 1.8	3.5% 5.8 7.1 1.8	3.7% 5.8 7.8 2.0	4.4% 5.8 6.1 2.7

<sup>a</sup> For Definition and Coverage, See Notes on Coverage.

NA - Not Available.

Table 7 (Continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY TYPE OF CONTRACTOR <sup>a</sup>

(Amounts in Thousands)

Type of Contractor	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970	FY 1971	FY 1972
TOTAL	\$1,700	\$1,711	\$1,711	\$1,711	\$1,711	\$1,711	\$1,711
BUSINESS FIRMS	1,700	1,700	1,700	1,700	1,700	1,700	1,700
Army	1,700	1,700	1,700	1,700	1,700	1,700	1,700
Navy	1,700	1,700	1,700	1,700	1,700	1,700	1,700
Air Force	1,700	1,700	1,700	1,700	1,700	1,700	1,700
Defense Supply Agency	1,700	1,700	1,700	1,700	1,700	1,700	1,700
PERCENT OF ALL BUSINESS FIRMS	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Army	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Navy	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Air Force	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Defense Supply Agency	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
EDUCATIONAL INSTITUTIONS	1,145,70	1,143,474	1,143,474	1,143,474	1,143,474	1,143,474	1,143,474
Army	175,71	171,656	171,656	171,656	171,656	171,656	171,656
Navy	175,71	203,911	203,911	203,911	203,911	203,911	203,911
Air Force	175,71	288,807	288,807	288,807	288,807	288,807	288,807
Defense Supply Agency	175,71	334,630	334,630	334,630	334,630	334,630	334,630
PERCENT OF ALL EDUCATIONAL INSTITUTIONS	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Army	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Navy	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Air Force	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Defense Supply Agency	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
BUSINESS FIRMS LOCATED IN THE UNITED STATES	1,147,155	1,147,155	1,147,155	1,147,155	1,147,155	1,147,155	1,147,155
Army	100,53	100,53	100,53	100,53	100,53	100,53	100,53
Navy	100,53	100,53	100,53	100,53	100,53	100,53	100,53
Air Force	100,53	100,53	100,53	100,53	100,53	100,53	100,53
Defense Supply Agency	100,53	100,53	100,53	100,53	100,53	100,53	100,53
PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Army	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Navy	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Air Force	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Defense Supply Agency	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
SMALL BUSINESS FIRMS	133,05	133,56	133,56	133,56	133,56	133,56	133,56
Army	11,15	10,3	10,3	10,3	10,3	10,3	10,3
Navy	11,15	11,3	11,3	11,3	11,3	11,3	11,3
Air Force	11,15	26,1	26,1	26,1	26,1	26,1	26,1
Defense Supply Agency	11,15	26,1	26,1	26,1	26,1	26,1	26,1
SMALL BUSINESS PERCENT OF EDTR FOR BUSINESS FIRMS	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Army	60,73	51,23	51,23	51,23	51,23	51,23	51,23
Navy	77,26	97,63	97,63	97,63	97,63	97,63	97,63
Air Force	67,05	59,64	59,64	59,64	59,64	59,64	59,64
Defense Supply Agency	67,05	59,64	59,64	59,64	59,64	59,64	59,64

<sup>a</sup> For definitions and coverage, see Notes on Coverage.<sup>b</sup> Includes "Other Defense Agency" awards. Total, \$100,53; Small Business \$19,095.<sup>c</sup> Exclusive of these awards, Small Business Percentage is 6.0%.<sup>d</sup> Defense Supply Agency had no RDT&E contracts prior to Fiscal Year 1972.<sup>e</sup> Less than 0.01 percent.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY TYPE OF CONTRACTOR <sup>a/</sup>  
 (Amounts in Thousands)

Type of Contractor	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978	FY 1979
TOTAL	\$ 3,117,723	\$ 3,117,723	\$ 3,117,723	\$ 3,117,723	\$ 3,117,723	\$ 3,117,723	\$ 3,117,723
INTERNAL GOVERNMENTAL AND FOR WORK OUTSIDE THE U. S.	16,721 23,447	31,685 20,286	31,685 20,286	31,685 20,286	31,685 20,286	31,685 20,286	31,685 20,286
TOTAL, EXCEPT INTERNAL GOVERNMENTAL AND FOR WORK OUTSIDE THE U. S.	1,400,147 2,297,423 2,506,787 1,977	1,451,769 1,849,486 2,375,853 0	1,451,769 1,849,486 2,375,853 0	1,451,769 1,849,486 2,375,853 0	1,451,769 1,849,486 2,375,853 0	1,451,769 1,849,486 2,375,853 0	1,451,769 1,849,486 2,375,853 0
PERCENT OF ALL MILITARY PROCUREMENT	20.0%	17.9	17.0%	17.1	17.2%	17.3%	17.4%
Air Force Navy Air Force Defense Supply Agency	21.0 27.4 *	16.1 24.2 0.0	16.1 24.2 0.0	16.5 27.8 0.0	16.5 27.8 0.0	16.5 27.8 0.0	16.5 27.8 0.0
EDUCATIONAL & NONPROFIT INSTITUTIONS	11,338 21,916 27,653 11,156	10,322 24,936 27,504 0	10,322 24,936 27,504 0	10,322 24,936 27,504 0	10,322 24,936 27,504 0	10,322 24,936 27,504 0	10,322 24,936 27,504 0
% NONPROFIT INSTITUTIONS	5.14%	5.14%	5.14%	5.14%	5.14%	5.14%	5.14%
Air Force Navy Air Force Defense Supply Agency	91.4 94.2 75.3	88.7 79.9 60.0	88.7 79.9 60.0	84.5 71.4 60.0	84.5 71.4 60.0	84.5 71.4 60.0	84.5 71.4 60.0
BUSINESS FIRMS FOR WORK IN THE UNITED STATES	1,246,321 2,084,405 2,287,134 341	1,238,577 1,700,275 2,098,810 0	1,238,577 1,700,275 2,098,810 0	1,238,577 1,700,275 2,098,810 0	1,238,577 1,700,275 2,098,810 0	1,238,577 1,700,275 2,098,810 0	1,238,577 1,700,275 2,098,810 0
PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS	16.54%	17.0%	17.54%	17.0%	17.54%	17.0%	17.54%
Air Force Navy Air Force Defense Supply Agency	19.5 25.3 *	14.3 22.2 0.0	14.3 22.2 0.0	12.9 25.9 0.0	12.9 25.9 0.0	12.9 25.9 0.0	12.9 25.9 0.0
SMALL BUSINESS FIRMS	212,115 96,553 67,956 341	200,322 138,473 119,692 72,014 0	200,322 138,473 119,692 72,014 0	200,322 138,473 119,692 72,014 0	200,322 138,473 119,692 72,014 0	200,322 138,473 119,692 72,014 0	200,322 138,473 119,692 72,014 0
SMALL BUSINESS PERCENT OF RUMS FOR BUSINESS FIRMS	4.8%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
Air Force Navy Air Force Defense Supply Agency	4.6 3.0 100.0	7.1 3.4 0.0	7.1 3.4 0.0	7.1 3.4 0.0	7.1 3.4 0.0	7.1 3.4 0.0	7.1 3.4 0.0

<sup>a/</sup> For Definitions and Coverage, See Notes on Coverage.  
<sup>b/</sup> Includes "Other Defense Agency" RD&E awards. Total, \$ 105,137 Small Business, \$ 11,114.  
 Excludes of these awards, Small Business Percentage is 1.0%.

\* Less than 0.05 percent.

Table 8

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM<sup>a</sup>/

Major Program	Amount (\$000)					% of all Awards in each Category				
	FY 1959	FY 1960	FY 1961	FY 1962	FY 1963	FY '59	FY '60	FY '61	FY '62	FY '63
TOTAL	NA	NA	\$1,010,147	\$1,125,216	NA	NA	23.6%	20.4%	21.3%	21.3%
LEATHERNECKS FOR WARFARE, U. S.	NA	NA	7,386	15,515	18,441	NA	NA	0.9	1.3	5.3
NA	NA	18,389	15,764	13,708	NA	NA	1.4	1.0	1.1	1.1
TOTAL, EXCEPT MILITARY-VENTED AND FOR WORK OUTSIDE U. S.	\$52,551,054	\$52,551,054	\$6,095,517	\$6,214,444	NA	2.6%	5.7%	5.7%	5.7%	5.7%
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	340,165	316,809	373,638	425,727	525,805	85.2	83.4	86.5	85.6	85.1
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	4,898,502	5,234,215	5,669,764	5,669,870	5,684,838	31.5	24.6	24.6	21.7	21.0
MAJOR HARD GOODS (SUB-TOTAL)	3,873,911	4,277,246	5,111,433	5,123,461	5,214,051	35.1	32.2	30.8	27.3	27.4
Aircraft	2,421,749	3,408,604	3,450,486	3,450,561	3,587,177	10.1	10.1	8.9	9.8	9.8
Missile and Space Systems	113,775	157,019	277,711	202,650	198,273	65.3	57.9	51.6	53.6	53.6
Ships	16,140	19,501	16,626	13,022	13,022	10.4	15.6	20.3	13.7	11.8
Tank-Automotive	32,492	24,505	22,856	12,401	26,144	4.6	4.9	2.5	1.2	3.4
Weapons	71,239	99,507	102,016	76,103	113,920	17.4	20.3	16.0	5.6	12.2
Ammunition	647,666	734,163	786,123	916,739	716,043	20.0	19.9	18.5	8.3	12.9
Electronics and Communications Equipment	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SERVICES	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
CGHEP (SUB-TOTAL)	141,302	218,677	226,115	226,103	110,658	2.6	4.2	4.3	3.6	1.7
Subsistence	133	537	553	205	853	* 1.4	0.1	0.1	*	0.1
Textiles, Clothing & Equipment	2,558	3,493	1,375	1,372	1,711	2.0	0.5	0.3	0.7	0.7
Fuels and Lubricants	26,912	16,238	4,704	8,082	1,435	2.7	1.9	0.6	0.9	0.2
Miscellaneous Hard Goods	75,087	165,777	195,879	185,339	76,357	8.7	18.1	22.1	16.8	6.7
Construction	3,082	259	151	271	562	0.2	* 2.2	2.1	*	*
All Actions of Less than \$10,000	33,550	32,373	23,453	30,834	29,740	1.4	1.4	1.5	1.1	1.1

<sup>a</sup> For Definitions and Coverage, See Notes on Coverage

\* Less than \$10,000

NA - No Available

Table 8 (Continued)

## AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM a/

Major Program	Amount (\$000)					% of all Awards in each Category				
	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY '64	FY '65	FY '66	FY '67	FY '68
TOTAL	<u>15,657,257</u>	<u>14,720,830</u>	<u>15,355,089</u>	<u>\$6,095,617</u>	<u>\$6,531,501</u>	<u>20.3%</u>	<u>17.1%</u>	<u>14.0%</u>	<u>13.7%</u>	<u>14.9%</u>
U.S. GOVERNMENT, FOR WORK OUTSIDE U. S.	40,630 25,288	36,743 38,291	25,105 52,953	12,788 67,466	19,375 7,689	4.4 2.8	7.2 1.9	2.5 2.1	1.0 2.4	2.0 3.0
TOTAL, EXCEPT UNITED GOVERNMENTAL AID FOR WORK OUTSIDE U. S.	<u>\$5,716,579</u>	<u>34,725,802</u>	<u>\$5,277,431</u>	<u>\$6,015,363</u>	<u>6,430,439</u>	<u>21.4%</u>	<u>18.2%</u>	<u>15.2%</u>	<u>14.5%</u>	<u>16.0%</u>
EDUCATIONAL AND HIGH-PROFIT INSTITUTIONS	621,754	656,344	598,376	643,474	658,474	90.4	89.0	89.0	85.1	85.3%
NON-TECH FIRMS FOR WORK IN THE U. S. (3rd-TOTAL)	<u>5,144,825</u>	<u>1,069,458</u>	<u>1,679,055</u>	<u>5,371,889</u>	<u>5,777,265</u>	<u>19.6</u>	<u>16.1</u>	<u>13.8</u>	<u>13.5</u>	<u>14.6%</u>
MAJOR HARD GOODS (SUB-TOTAL)										
Aircraft	1,681,300	3,570,997	4,090,312	4,804,275	5,148,210	26.5	21.8	19.1	18.6	19.4
Missile and Space Systems	610,948	717,431	705,329	938,967	1,045,101	10.6	12.4	9.4	9.7	11.0
Ships	3,111,946	2,051,526	2,330,704	2,740,719	3,071,331	55.8	48.5	56.7	63.2	64.9
Tank-Automotive	141,504	59,305	72,685	114,011	95,562	9.5	3.5	5.5	5.6	4.9
Weapons	22,477	27,533	47,059	50,162	49,482	3.0	3.2	3.0	3.5	3.5
Ammunition	39,593	38,569	57,447	73,193	55,570	18.7	12.9	11.5	11.9	8.4
Electronics and Communications Equipment	76,319	53,545	123,176	81,655	106,731	11.6	7.1	4.4	2.4	2.4
SERVICES	648,513	623,085	744,912	802,571	724,433	22.2	22.4	20.7	19.3	19.4
OTHER ( SUB-TOTAL )										
Subsistence	53,782	60,216	80,133	78,001	69,867	0.8	0.8	0.8	0.7	0.7
Textiles, Clothing and Equipment	552	782	560	206	152	0.1	0.1	0.1	0.1	0.1
Fuels and Lubricants	1,058	2,502	3,991	2,784	3,040	0.4	0.7	0.3	0.2	0.4
Miscellaneous Hard Goods	1,318	1,007	799	161	141	0.2	0.1	0.1	*	*
Construction	31,492	25,068	41,913	45,231	36,321	3.0	2.2	1.6	1.7	1.7
All Actions of Less than \$10,000	1,378	3,085	3,461	2,860	5,434	0.1	0.2	0.3	0.2	0.4
17,984	27,692	29,409	26,759	24,779	24,779	1.0	0.8	0.7	0.7	0.7

a/ For Definitions and Coverage, See Notes on Coverage.  
 \* Less Than 0.05 percent.

Table 8 (Continued)

## AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM.

Major Program	Amount (\$000)						% of all Awards in each Category			
	FY 1969	FY 1970	FY 1971	FY 1972	FY 1973	FY '69	FY '70	FY '71	FY '72	FY '73
AIR FORCE	\$16,636,442	\$25,866,867	\$15,534,128	\$15,865,784	\$16,107,623	14.4%	15.3%	16.1%	15.3%	17.1%
ARMED SERVICES FOR WORK UNITS, U. S.	3,102	9,637	14,836	25,317	16,121	0.3	1.0	1.0	2.0	0.5
EDUCATIONAL INSTITUTIONS	69,924	77,634	46,889	40,863	25,046	2.6	3.2	2.3	2.0	1.1
GOVERNMENT INSTITUTIONS AND FEDERAL AGENCIES	5,263,366	5,260,396	5,144,313	5,799,604	5,266,056	15.7	16.9	17.3	17.2	20.0
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	5,326,040	4,771,149	4,964,127	5,168,108	5,165,391	14.3	15.3	16.2	15.7	18.2
MANUFACTURED GOODS (SUB-TOTAL)	16,765,445	14,165,640	14,339,472	14,804,061	14,059,034	16.7	20.3	21.5	20.8	26.0
Aircraft	7,727,305	7,799,057	7,733,36	7,667,865	7,678,186	8.5	12.1	12.1	22.1	27.3
Missile and Space Systems	2,883,016	2,284,834	1,608,142	1,528,387	1,686,526	55.0	47.7	36.1	30.7	38.1
Ships	167,583	111,068	145,336	161,907	134,970	11.5	6.8	5.8	7.1	15.8
Tank-Automotive	54,631	52,757	46,580	54,804	54,607	5.6	2.1	2.9	6.4	8.6
Weapons	52,757	46,380	68,362	102,877	91,494	8.4	13.6	22.7	29.4	26.6
Ammunition	91,563	107,766	108,341	95,979	89,172	1.9	3.6	5.1	3.7	4.0
Electronics and Communications Equipment	747,588	790,117	911,344	977,542	1,124,083	19.9	25.2	29.8	26.4	31.8
SERVICE	550,896	546,292	516,917	520,727	532,355	18.8	18.6	19.5	19.2	19.9
OTHER (UH-TOTAL)	63,749	60,117	47,238	58,660	65,000	0.7	0.8	0.6	0.7	0.8
Textiles	5,269	5,558	2,515	2,510	3,186	* <sup>a</sup>	0.8	0.9	0.6	*
Clothing and Equipment	220	76	124	12	3,512	0.6	1.4	1.4	0.6	1.0
Fuels and Lubricants	34,775	34,845	24,625	35,094	38,790	12	* <sup>a</sup>	2.2	2.5	*
Miscellaneous Hard Goods	1,479	1,200	1,413	1,052	643	0.1	0.1	0.1	0.1	3.2
Construction	21,975	18,455	19,133	20,168	21,939	0.7	0.6	0.6	0.6	0.6
All Actions of less than \$10,000										

<sup>a</sup> For definitions and coverage, see Notes on Coverage.

\* Less than .5 percent.

**AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM**

Table 8 (Concluded)

Major Program	Amount (\$000)					% of all Awards in each Category				
	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978	FY'74	FY'75	FY'76	FY'77	FY'78
TOTAL	\$2,836,047	\$2,315,750				15.7%	15.1%			
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	31,485	37,109				0.1	0.2			
29,226	25,211									
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.	\$175,136	\$206,670					17.0	16.5		
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	627,484	655,189								
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	\$147,652	\$101,451					77.9	77.5		
MAJOR HARD GOODS (SUB-TOTAL)						15.1	15.1			
Aircraft	4,226,830	4,603,571					21.1	22.1		
Missile and Space Systems	1,316,533	1,124,335					20.3	17.2		
Ships	1,469,339	1,650,575					34.8	35.9		
Trans-Automotive	319,247	221,400					8.6	8.6		
Weapons	139,511	92,046					10.4	9.7		
Ammunition	115,806	115,806					35.6	26.5		
Electronics and Communications Equipment	62,594	57,205					4.1	4.4		
1,144,495	1,617,702						31.0	34.6		
SERVICES	553,093	614,755					20.7	20.2		
OTHER (SUB-TOTAL)										
Subsistence	67,729	73,815				0.7	0.4			
Textiles, Clothing and Equipment	32	0					0.6	0.6		
Fuels and Lubricants	5,522	6,204				1.1	1.4			
Miscellaneous Hard Goods	337	152					* * *			
Construction	43,120	51,644					3.4	3.7		
All Actions of Less than \$10,000	952	997					0.1	*		
	17,766	14,778					0.5	0.4		

<sup>a/</sup> For definitions and coverage, see Notes on Coverage.  
<sup>\*</sup> Less than 0.0% percent.

# AWARDS BY METHOD OF PROCUREMENT

In connection with the discussions relating to "Competition" and "Formally Advertised and Other Awards," it should be noted that sealed bid procedures are used not only for unrestricted formal advertising but also for procurements made under balance of payments restricted advertising (restricted to U. S. end products and services) and small business restricted advertising (restricted to small business firms). These procurements are conducted in the same manner as prescribed for formal advertising; however, they are classified as negotiated procurements. The effect of including small business restricted advertising and balance of payments restricted advertising in the Advertised total is shown under paragraph Formally Advertised and Other Awards.

Military prime contracts awarded after solicitation and receipt of two or more responsive offers for competitive price, design, or technical proposals totaled \$15,496 million and represented 38.4% of the net amount of procurement (excluding intragovernmental orders) during Fiscal Year 1975 compared to \$15,872 million and 43.6% for Fiscal Year 1974. Competitive methods accounted for 40.0% of the total number of procurement transactions during Fiscal Year 1975. In Fiscal Year 1974 competitive transactions accounted for 38.2% of total.

Approximately 26% of the value of awards during Fiscal Year 1975 involving solicitation of one procurement source was for supplemental or follow-on contracts placed with companies which had previously competed successfully for the price, design or technical phase of a project or weapon system. The remaining one-source solicitations included such types of goods and services as utilities, patented or other proprietary items, experimental, developmental, test or research work and industrial mobilization in the interest of national defense. Table 10 provides a general indication of the type of items for which only one source was solicited, and further demonstrates that substantial use of competitive procedures is made even when sealed-bid (formally advertised) methods are not employed.

Formally Advertised and Other Awards. Table 11 shows the dollar volume of procurement placed with small business and other contractors through unrestricted formal advertising and other statutory authority during Fiscal Years 1974 and 1975 and Table 12 shows similar information for Fiscal Years 1951 through 1975. During Fiscal Year 1975, 8.5% of total procurement was obtained by unrestricted formal advertising methods, compared to 8.4% in the preceding year.

If small business restricted advertising and balance of payments restricted advertising are included in the total of advertised avaris, the comparable dollar values and percentages for Fiscal Years 1974 and 1975 are as follows:

	(\$ Amounts in Millions)	
	FY 1975 Amount	FY 1974 Amount
Total Procurement Except Intragovernmental	\$40,363	100.0
All Advertising		
Unrestricted Formal Advertising	4,293	12.3
Small Business Restricted Advertising	3,437	8.5
Balance of Payments Restricted Advertising	1,545	3.8
	11	*
		12
		*

Statutory Authority. Tables 13, 14, and 15 present data on the detailed types of procurement authority specified in Title 10, Section 2304(a) of the United States Code.

The five clauses used most extensively to negotiate contracts during Fiscal Year 1975 were (10), "Impractical to Secure Competition by Formal Advertising"; (11) "Experimental, Developmental, Test or Research"; (14), "Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture"; (2) "Public Exigency"; and (3), "Purchases not more than \$10,000".

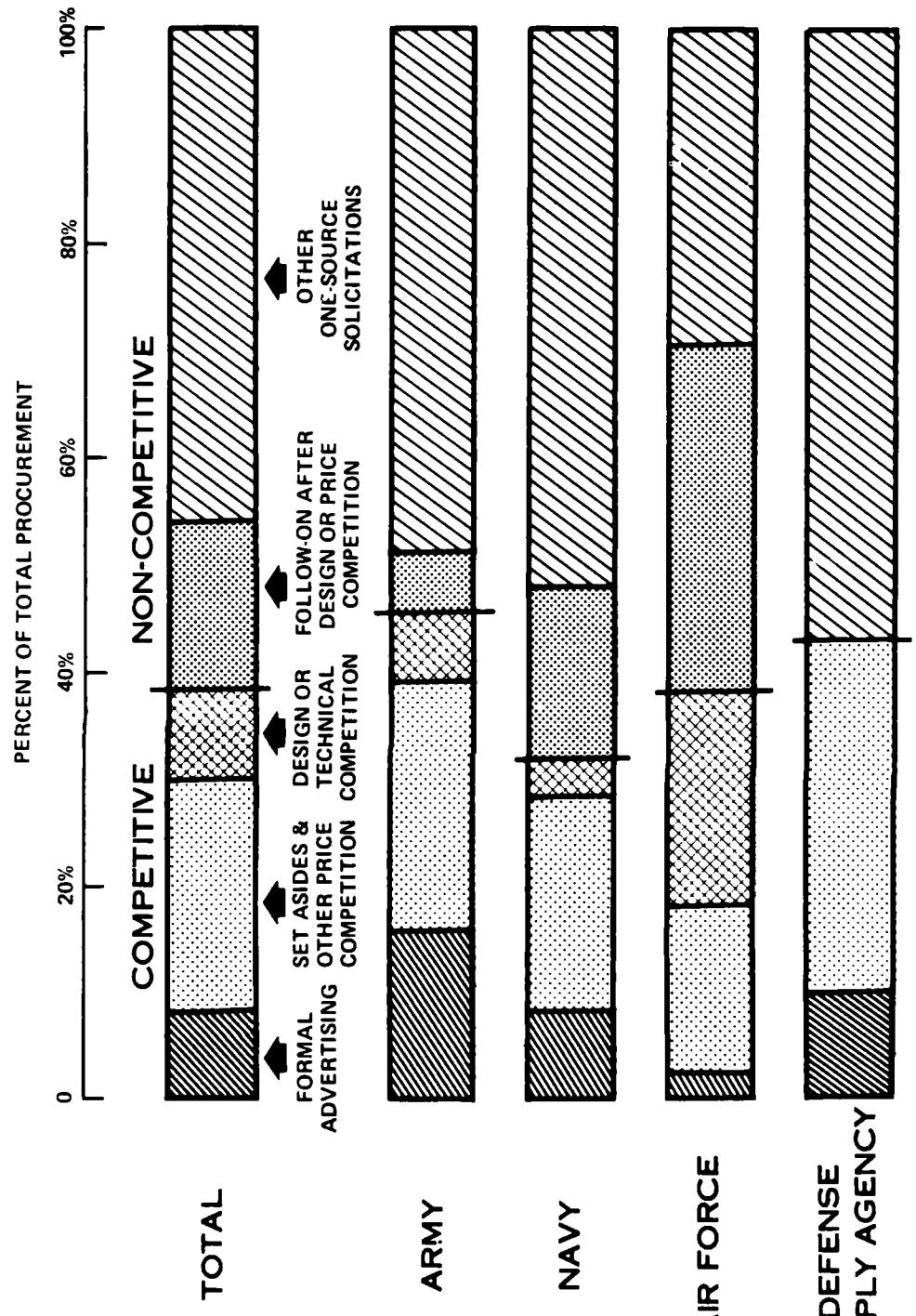
Small business and labor surplus set-asides totaled \$2,166 million during Fiscal Year 1975 and represented 5.4% of the total. This compares with \$1,732 million and 4.8% of total in the previous year.

Table 14 shows a total of 10,174,819 procurement actions during Fiscal Year 1975 a decrease of 163,233 in the total number from the same period last year. Of this year's total 97.8% or 9,954,337 were for less than \$10,000. Last year, actions of less than \$10,000 numbered 10,135,200 accounting for 98.0% of all actions.

Of the 220,482 larger actions of \$10,000 or more in the current year, 19,023 were for intragovernmental awards. Of the remaining 201,440 actions, 48.9% were for new contracts or supplemental awards for additional supplies or services, while the remainder were delivery orders or modifications such as price redeterminations or incremental funding actions which were pursuant to the terms of existing contracts. Five negotiation clauses accounted for 70.4% of the total number of contracts of \$10,000 or more: Clause (10), "Impractical to Secure Competition by Formal Advertising" (30.1%); (9), "Perishable or Non-Perishable Subsistence" (13.7%); (1), "National Emergency (11.7%); (2), "Public Exigency" (7.5%); and Clause (11), "Experimental, Developmental, Test and Research" (7.4%).

CHART IV

**COMPETITION IN MILITARY PROCUREMENT  
FISCAL YEAR 1975**



SOURCE: TABLE 9

**Table 9**  
**COMPETITION IN MILITARY PROCUREMENT A/**

Type of Competition		NET VALUE (IN THOUSANDS)					
		FISCAL YEAR 1974		FISCAL YEAR 1975		FISCAL YEAR 1976	
AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT
ARMY							
TOTAL	\$14,131,174	\$15,751,748	B/C/ \$10,621,040	\$11,514,082	B/C/ \$11,241,373	\$15,644,118	
INTRAGOVERNMENTAL	3,150,449	5,040,957	1,459,576	1,679,047	862,863	1,718,742	
TOTAL, EXCEPT INTRAGOVERNMENTAL	16,601,616	100.0	42,161,116	100.0	9,500,763	100.0	13,925,166
COMPETITIVE (SUB-TOTAL)	15,672,279	4.3%	15,495,710	36.4	3,312,141	17.9	4,327,139
FORMALLY ADVERTISED	-----	-----	-----	-----	-----	-----	-----
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	5,083,147	6.4	1,437,111	6.5	1,027,623	11.7	1,501,933
OTHER PRICE COMPETITION	1,732,434	4.0	2,165,516	5.6	569,380	6.3	636,366
DESIGN OR TECHNICAL COMPETITION	7,108,874	20.1	6,490,103	16.1	1,196,514	13.7	1,550,786
NON-COMPETITIVE (SUB-TOTAL)	20,576,387	56.4	24,867,624	61.6	5,450,304	62.1	5,173,624
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	5,114,970	14.1	5,366,776	15.0	766,943	6.7	556,793
OTHER ONE-SOURCE SOLICITATIONS	15,461,417	41.4	16,500,466	45.0	4,681,361	51.3	4,648,831
DEFENSE SUPPLY AGENCY							
TOTAL	\$11,093,407		\$12,924,017		\$ 5,125,266		\$ 5,651,529
INTRAGOVERNMENTAL	304,117		1,510,372		114,913		111,441
TOTAL, EXCEPT INTRAGOVERNMENTAL	19,195,290	100.0	11,397,115	100.0	5,010,151	100.0	5,540,088
COMPETITIVE (SUB-TOTAL)	6,551,467	4.0	4,173,342	37.9	2,630,650	52.7	2,330,766
FORMALLY ADVERTISED	-----	-----	-----	-----	-----	-----	-----
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	389,211	7.2	234,751	2.1	957,626	19.1	561,240
OTHER PRICE COMPETITION	1,267,551	1.4	613,451	5.6	377,072	7.5	525,395
DESIGN OR TECHNICAL COMPETITION	7,670,104	26.7	1,419,827	12.5	1,306,152	26.1	1,300,770
NON-COMPETITIVE (SUB-TOTAL)	5,611,861	55.1	7,073,111	67.1	2,369,504	47.3	3,149,327
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	7,647,110	26.4	1,664,301	32.7	41	0.0	185
OTHER ONE-SOURCE SOLICITATIONS	2,958,671	29.0	1,406,172	29.9	2,369,460	47.3	3,149,137

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS), NOT INCLUDED ELSEWHERE IN THIS TABLE.

C/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

\* LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

**COMPETITION IN MILITARY PROCUREMENT A/**

Table 8 (Continued)

Type of Competition	Numbers of Procurement Actions											
	Fiscal Year 1974			Fiscal Year 1975			Fiscal Year 1976			Fiscal Year 1977		
	Number	PCT	NUMBER	NUMBER	PCT	NUMBER	NUMBER	PCT	NUMBER	PCT	NUMBER	PCT
TOTAL												
TOTAL, INTRAGOVERNMENTAL	10,336,032	B/	10,174,919	2/	10,165,076	1/	10,165,076	1/	10,165,076	1/	10,165,076	1/
TOTAL, EXCEPT INTRAGOVERNMENTAL	9,473,230	908.7%	730,575		216,005		253,053		200,505		205,623	
COMPETITIVE (SUB-TOTAL)	1,601,126	100.0	944,4226	100.0	2,927,751	100.0	2,638,946	100.0	2,655,520	100.0	2,562,123	100.0
FORMALLY ADVERTISED SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES OTHER PRICE COMPETITION DESIGN OR TECHNICAL COMPETITION	757,485 468,657 2,368,959 6,685	----- 5.2 51.9 0.1	570,1661 655,553 518,427 2,68,525	4.0 6.9 5.5 8.1	916,563 67,456 121,985 721,700	52.0 3.0 4.2 24.7	916,563 67,456 116,987 721,700	33.1 2.7 6.1 26.2	761,180 109,846 181,265 547,366	29.8 ----- 6.3 21.4	84,637 ----- 98,122 61,935	32.9 ----- 3.4 5.0
NON-COMPETITIVE (SUB-TOTAL)	5,427,004	61.8	5,662,565	60.0	1,981,198	68.0	1,908,888	66.9	1,794,420	78.2	1,718,676	67.1
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION OTHER ONE-SOURCE SOLICITATIONS	16,509 5,411,395	0.2 61.6	16,901 5,665,664	0.2 59.6	1,910 1,983,260	0.1 60.8	1,664 1,498,384	0.1 66.9	2,695 1,791,725	0.1 78.1	2,256 1,716,378	0.1 67.8

Type of Competition	DEFENSE SUPPLY AGENCY											
	AIR FORCE			DEFENSE SUPPLY AGENCY			DEFENSE SUPPLY AGENCY			DEFENSE SUPPLY AGENCY		
	Number	PCT	NUMBER	Number	PCT	Number	Number	PCT	Number	PCT	Number	PCT
TOTAL, INTRAGOVERNMENTAL	1,590,699		3,470,508		826,141		859,749					
TOTAL, EXCEPT INTRAGOVERNMENTAL	468,974		266,143		29,369		26,955					
COMPETITIVE (SUB-TOTAL)	1,519,125	100.0	3,210,365	100.0	796,432	100.0	832,794	100.0				
FORMALLY ADVERTISED SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES OTHER PRICE COMPETITION DESIGN OR TECHNICAL COMPETITION	1,513,665 251,824 782,329 3,189	50.0 4.0 29.8 0.1	1,667,496 466,995 929,770 1,445	51.3 14.5 22.45 9.1	179,793 25,316 294,964 9.1	41.4 7.9 2.8 0.0	179,793 25,316 294,964 9.1	351,772 12,350 17.0 0.0	42.2 ----- 14.721 3.0	----- 15.61 12,148 0.0	----- 1.6 1.9 0.0	
NON-COMPETITIVE (SUB-TOTAL)	1,575,260	59.4	1,567,469	49.7	467,838	58.6	461,822	57.4				
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION OTHER ONE-SOURCE SOLICITATIONS	11,903 1,561,357	0.6 49.6	1,549,896	48.1	467,838	0.8	461,822	0.6				

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES ACTIONS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUSS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" ACTIONS.

E/ LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

**Table 10**  
**COMPETITION IN MILITARY PROCUREMENT BY STATUTORY AUTHORITY A/**

(Amounts in thousands)

Statutory Authority (10 U.S.C. 2804 (a))	COMPETITIVE						UNISON OR TECHNICAL		
	TOTAL		PRICES				FISCAL YEAR 1975	FISCAL YEAR 1974	FISCAL YEAR 1973
	FISCAL YEAR 1974	AMOUNT (\$)	FCT 141	AMOUNT	PCT 141	AMOUNT	PCT 141	AMOUNT (\$)	PCT 141
<b>TOTAL</b>	<b>B/</b>	<b>B/</b>							
INTRAGOVERNMENTAL									
TOTAL, EXCEPT INTRAGOVERNMENTAL	5,040,449	5,040,449							
FORMALLY ADVERTISED	36,886,616	48,151,332	\$15,472,236	41,6	115,495,714	38,4	117,110,459	33,3	112,092,946
OTHER AUTHORITY (SUB-TOTAL)	1,069,142	1,069,142	1,069,142	100.0	1,037,111	100.0	1,069,142	100.0	1,037,111
(1) NATIONAL EMERGENCY	1,744,141	2,176,297	1,727,510	99.8	2,153,890	98.9	1,707,834	97.9	2,135,451
(2) PUBLIC EXIGENCY	1,047,503	2,321,632	1,02,037	10.9	935,517	21.3	301,331	16.6	420,805
(3) PURCHASES NOT MORE THAN \$10,000	1,564,544	2,246,274	787,142	44.2	901,266	43.6	741,162	46.2	961,506
(4) PERSONAL OR PROFESSIONAL SERVICES;	86,952	108,415	71,161	26.6	20,616	20.3	5,976	4.1	4,907
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	381,442	417,532	61,813	2.3	1,173	2.4	1,095	8.4	612
(6) PURCHASES OUTSIDE U. S.	1,829,546	2,067,788	767,152	41.9	833,362	9.3	751,045	9.1	610,986
(7) MEDICINE OR MEDICAL SUPPLIES	151,541	159,816	44,098	29.1	43,697	31.6	43,665	28.0	42,818
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE PURSHASABLE ON NON-PERISHABLE SUBSTINENCE	617,476	687,139	85,777	28.6	98,680	86.2	86,531	28.3	97,233
(9) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	1,376,447	11,063,409	5,197,454	42.4	2,016,180	26.2	1,150,884	25.5	2,131,936
(10) CLASSIFIED PURCHASES	4,986,310	5,877,798	1,063,882	33.4	1,795,239	33.6	98,899	2.0	112,871
(11) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	132,773	142,571	53,090	40.0	96,566	39.7	66,421	35.0	56,116
(12) TECHNICAL, OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF REPARATION FOR MANUFACTURE	119,577	116,482	21,697	24.0	31,622	23.2	11,495	1.2	28,972
(13) NEGOTIATION AFTER ADVERTISING	4,050,539	739,595	16,7	—	386,196	6.0	728,336	16.4	346,346
(14) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	4,462,105	5,911	189,780	—	51,171	61.1	159,715	—	51,171
(15) OTHERWISE AUTHORIZED BY LAW	1,578,603	1,548,415	661,963	48.3	822,040	53.1	659,269	48.1	772,403
			105,831	49.8	166,561	51.1	149,716	48.1	67,132
									36,115
									9.7
									279,489
									49,3

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.  
 B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OR THE UNIFORMED SERVICES (CHAMPS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ LESS THAN 0.05 PERCENT.

E/ PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 10 (Concluded)

## COMPETITION IN MILITARY PROCUREMENT BY STATUTORY AUTHORITY A/

(AMOUNTS IN THOUSANDS)

Statutory Authority (10 U.S.C. 2304 (a))	NOV - COMPETITIVE						OTHER ONE SOURCE					
	TOTAL			FOLLOW-ON			FISCAL YEAR 1975			FISCAL YEAR 1974		
	AMOUNT	PCT (A)	AMOUNT	PCT (A)	AMOUNT	PCT (A)	AMOUNT	PCT (A)	AMOUNT	PCT (A)	AMOUNT	PCT (A)
TOTAL	\$20,536,182	55.4	\$26,967,620	61.6	\$ 5,114,920	16.1	\$ 6,166,776	15.8	\$15,421,662	42.4	\$19,500,844	45.8
INTRAGOVERNMENTAL												
TOTAL - EXCEPT INTRAGOVERNMENTAL												
FORMALLY ADVERTISED	0	1.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
OTHER AUTHORITY (SUB-TOTAL)	20,516,182	61.6	26,867,620	67.3	5,114,920	15.3	6,366,776	17.7	15,421,662	40.3	19,500,844	50.1
(1) NATIONAL EMERGENCY	16,825	1.0	23,199	1.1	10,157	0.6	11,624	0.5	6,666	0.4	11,375	0.5
(2) PUBLIC EMERGENCY	1,470,566	41.1	1,826,115	71.7	435,526	24.0	469,912	20.2	1,019,460	57.2	1,359,211	58.6
(3) PURCHASES NOT MORE THAN \$10,000	887,162	55.8	1,241,770	56.4	0	0.0	0	0.0	887,382	55.6	1,241,770	56.4
(4) PERSONAL OR PROFESSIONAL SERVICES	65,589	75.4	80,401	79.9	3,774	6.3	5,668	5.6	61,015	71.1	74,713	74.1
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	176,629	97.7	407,379	97.6	1,285	0.9	2,878	0.7	373,344	96.9	484,581	96.9
(6) PURCHASES OUTSIDE U. S.	1,062,492	58.1	1,236,426	59.7	52,370	2.9	46,771	2.1	1,010,122	55.7	1,390,155	57.6
(7) MEDICINE OR MEDICAL SUPPLIES	1,107,443	70.9	95,319	68.6	85	0.1	705	0.1	1,07,358	70.6	95,114	69.4
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	331,599	79.5	386,539	79.0	346	0.1	27	0.0	331,555	79.6	386,517	73.8
(9) PERISHABLE OR NON-PERISHABLE SUBSTINCE	914,988	56.1	957,176	58.6	461	0	58	0.0	914,527	56.3	957,118	54.6
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	7,179,393	56.0	9,635,100	73.0	1,603,042	13.0	2,003,944	15.4	5,576,051	45.1	7,631,156	56.5
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	1,321,328	66.6	1,167,559	66.4	1,021,759	20.5	1,041,019	20.5	2,300,989	66.1	2,326,569	65.9
(12) CLASSIFIED PURCHASES	79,677	60.0	86,012	60.3	8,770	6.6	19,906	14.0	70,984	53.4	66,106	66.4
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	117,178	94.0	104,560	76.8	7,965	6.7	7,194	5.4	109,205	91.3	97,186	71.4
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	1,707,790	81.4	4,470,343	92.0	1,025,594	41.1	2,656,058	54.7	1,077,196	42.3	1,814,285	57.3
(15) NEGOTIATION AFTER ADVERTISING	130	-	740	18.9	300	-	49	1.3	310	-	691	17.7
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	708,840	51.7	726,395	46.9	127,219	9.3	92,190	6.0	581,921	42.4	634,285	41.0
(17) OTHERWISE AUTHORIZED BY LAW	187,564	50.2	278,587	36.9	13,469	3.6	12,186	2.2	174,995	46.6	208,211	36.7

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

\* LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

**Table 11**  
**FORMALLY ADVERTISED AND OTHER AWARDS BY DEPARTMENT A/**

(AMOUNTS IN THOUSANDS)

Type of Contractor		FISCAL YEAR 1974				FISCAL YEAR 1975				
		TOTAL	ARMY	NAV	AIR FORCE	DEFENSE SUPPLY AGENCY	TOTAL	ARMY	NAV	AIR FORCE
<b>TOTAL</b>		\$10,111,174 *****	\$10,167,100 *****	\$11,261,371 *****	\$11,199,487 *****	\$45,756,296 *****	\$11,576,110 *****	\$12,826,037 *****	\$12,826,037 *****	\$10,651,529 *****
<b>INTRAGOVERNMENTAL</b>		5,168,447 *****	1,459,576 *****	667,461 *****	306,117 *****	114,911 *****	5,040,952 *****	1,673,867 *****	1,716,742 *****	1,538,922 *****
<b>TOTAL, EXCEPT INTRAGOVERNMENTAL</b>		36,008,616 *****	8,747,445 *****	12,420,510 *****	10,195,298 *****	5,910,151 *****	6,761,334 *****	9,508,761 *****	13,925,160 *****	5,548,888 *****
FORMALLY ADVERTISED		3,059,147 *****	1,172,829 *****	1,662,299 *****	976,189 *****	951,626 *****	1,437,311 *****	1,581,933 *****	1,116,117 *****	234,751 *****
OTHER		33,119,474 *****	7,753,616 *****	11,650,232 *****	9,368,1901 *****	8,052,725 *****	8,366,223 *****	7,998,810 *****	12,789,101 *****	11,167,386 *****
<b>FOR WORK OUTSIDE U. S.</b>		2,169,656 *****	1,007,373 *****	275,106 *****	107,874 *****	546,131 *****	2,402,827 *****	889,665 *****	249,226 *****	605,094 *****
FORMALLY ADVERTISED		65,442 *****	345,411 *****	11,942 *****	10,202 *****	402,415 *****	21,249 *****	66,752 *****	21,333 *****	536 *****
OTHER		2,103,794 *****	945,411 *****	246,956 *****	246,956 *****	66,047 *****	2,386,075 *****	786,537 *****	205,666 *****	684,560 *****
<b>EDUCATIONAL &amp; NONPROFIT INSTITUTIONS</b>		905,118 *****	178,178 *****	219,995 *****	146,353 *****	1,597 *****	645,629 *****	157,603 *****	386,712 *****	373,553 *****
FORMALLY ADVERTISED		346 *****	416 *****	318 *****	147 *****	67 *****	687 *****	844,942 *****	151,075 *****	13,3 *****
OTHER		860,172 *****	177,766 *****	210,657 *****	144,206 *****	1,585 *****	2,386,075 *****	786,537 *****	3,066,639 *****	373,496 *****
<b>BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)</b>		33,233,362 *****	7,596,694 *****	11,264,427 *****	9,446,113 *****	4,326,424 *****	37,114,078 *****	8,533,495 *****	13,374,410 *****	10,164,661 *****
FORMALLY ADVERTISED		3,002,154 *****	1,010,473 *****	831,758 *****	225,813 *****	93,299 *****	3,369,672 *****	1,470,072 *****	1,093,534 *****	234,158 *****
OTHER		30,231,508 *****	6,586,421 *****	11,017,659 *****	9,272,280 *****	1,390,138 *****	31,745,206 *****	7,055,423 *****	12,776,876 *****	18,186,310 *****
<b>SMALL BUSINESS FIRMS</b>		6,477,291 *****	1,076,595 *****	1,677,769 *****	1,216,745 *****	1,708,907 *****	7,414,369 *****	2,195,004 *****	1,321,364 *****	1,481,497 *****
FORMALLY ADVERTISED		1,211,785 *****	164,896 *****	366,123 *****	97,950 *****	399,304 *****	1,112,018 *****	407,089 *****	384,425 *****	182,117 *****
OTHER		5,273,316 *****	1,311,699 *****	1,112,656 *****	1,136,947 *****	1,110,674 *****	6,301,551 *****	1,781,935 *****	1,540,499 *****	1,299,320 *****
<b>OTHER BUSINESS FIRMS</b>		26,766,771 *****	5,770,299 *****	10,191,558 *****	8,711,368 *****	2,623,466 *****	29,700,509 *****	6,138,431 *****	11,453,826 *****	9,017,031 *****
FORMALLY ADVERTISED		1,779,069 *****	645,577 *****	471,615 *****	127,675 *****	543,987 *****	2,256,654 *****	1,071,001 *****	717,019 *****	132,041 *****
OTHER		24,937,702 *****	5,074,702 *****	9,720,831 *****	6,083,493 *****	2,079,468 *****	27,441,655 *****	5,267,988 *****	10,735,917 *****	6,084,998 *****
<b>FORMALLY ADVERTISED AS A PERCENT OF:</b>										
<b>TOTAL, EXCLUDING INTRAGOVERNMENTAL BUSINESS FIRMS FOR WORK IN THE U. S.</b>		6.7 *****	9.1 *****	11.6 *****	6.9 *****	2.2 *****	19.1 *****	6.5 *****	15.4 *****	2.1 *****
								9.1 *****	17.3 *****	2.2 *****
									10.2 *****	11.7 *****

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPS).

NOT INCLUDED ELSEWHERE IN THIS TABLE.

S/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

Table 12  
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) <sup>a/</sup>

(Amounts in Millions)		FY 1951	FY 1952	FY 1953	FY 1954	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960
Type of Contractor											
TOTAL	\$1,649	\$1,394	\$1,511	\$1,517	\$1,620	\$1,590	\$1,458	\$1,197	\$25,211	\$23,629	
CONTRACTOR	1,664	763	571	424	541	434	462	531	758	781	
GOVERNMENTAL	31,545	31,741	NA	NA	11,859	16,141	19,156	26,304	24,584	22,508	
1. TOTAL FORMALLY ADVERTISED	1,181	NA	NA	NA	1,022	1,411	2,302	17,573	20,384	21,298	3,170
Other					11,637	13,640	16,294				19,738
FOR WORK OUTSIDE U. S.	76	319	NA	NA	411	111	406	1,662	1,441	1,407	1,022
Formally Advertised					333	15	87	1,152	1,156	1,167	1,041
Other					1,378	1,096	1,319	1,500	1,280	1,283	
EDUCATIONAL AND NON-PROFIT INSTITUTIONS:	NA	261	395	400	386						
Formally Advertised								261	395	400	386
Other											
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	30,823	31,465	27,182	21,165	16,930	17,750	19,133	21,827	22,744	21,302	
Formally Advertised	31,720	4,179	31,059	1,789	2,386	2,015	3,271	3,115	3,059	2,970	
Other	27,103	37,003	24,733	9,659	12,944	14,935	15,812	18,712	19,655	18,324	
SMALL BUSINESS FIRMS	6,436	7,066	6,638	5,262	3,214	3,475	3,783	3,728	3,783	3,440	
Formally Advertised	4,637	2,945	2,035	1,150	1,501	1,750	1,725	1,793	1,794	1,175	
Other		4,521	2,573	1,752	1,713		1,810	1,935	2,317	2,265	
OTHER BUSINESS FIRMS	26,387	26,416	23,214	8,546	11,716	16,275	15,356	18,894	18,961	17,862	
Formally Advertised	1,921	1,934	1,054	639	885	1,065	1,348	1,321	1,653	1,803	
Other	22,466	32,482	22,160	7,907	10,831	13,210	14,062	16,777	17,338	16,099	
FORMALLY ADVERTISED A: A PERCENT OF:											
Total Excluding Inter-Governmental	NA	NA	NA	NA	11.1%	15.0%	15.1%	16.3%	13.9%	13.3%	
Business Firms for Work in the U. S.	12.1%	16.8%	11.1%	15.6	16.6	15.9	17.4	14.3	13.6	14.0	

<sup>a/</sup> For definitions and coverage, see Notes on Coverage.  
 NA Not Available. Prior to fiscal year 1957, data on Educational and Non-Profit Institutions were included in the data for "Business Firms for Work in the U.S.".

Table I2 (Continued)  
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) <sup>a/</sup>

(Amounts in Millions)		FY 1961	FY 1962	FY 1963	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970
Type of Contractor	Total	\$25.294	\$29.372	\$28.726	\$27.927	\$38.243	\$44.633	\$43.756	\$41.886	\$35.977	
INTRAGOVERNMENTAL	881	1,196	347	562	612	1,015	1,252	982	1,219	1,638	
TOTAL, EXCEPT INTRAGOVERNMENTAL Formally Advertised Other	34,763 2,932 21,771	28,108 3,541 26,554	32,032 3,678 25,354	28,234 4,071 26,163	27,305 4,817 22,568	27,228 5,283 31,945	43,281 5,792 37,589	42,771 4,982 37,872	40,767 4,703 36,273	34,322 3,926 30,613	
F.R. & R. WORKS OUTSIDE U. S. Formally Advertised Other	1,272 161 1,118	1,454 132 1,322	1,271 140 1,131	1,325 181 1,144	1,366 155 1,211	2,524 135 2,395	2,815 170 2,645	2,115 117 2,398	2,676 103 2,573	2,407 67 2,340	
EDUCATIONAL AND NON-PROFIT INSTITUTIONS Formally Advertised Other	432 431	497 497	618 618	688 81	738 72	672 1	757 1	772 1	760 760	740 740	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL) Formally Advertised Other	22,662 2,776 20,222	16,117 3,412 22,735	27,143 3,538 23,605	26,231 3,889 22,332	25,281 4,666 20,621	24,156 5,147 28,879	29,809 5,621 34,888	39,487 4,781 34,703	37,331 1,391 32,940	31,392 3,859 27,333	
Small Business Firms Formally Advertised Other	3,657 1,678 2,649	4,612 1,089 3,533	4,311 867 3,434	4,512 930 3,589	4,943 1,058 3,985	2,269 1,530 5,739	8,073 1,663 6,410	7,268 1,512 5,726	6,515 1,622 5,093	5,254 1,007 4,247	
Other Business Firms Formally Advertised Other	19,335 1,762 17,573	21,512 2,333 19,202	22,842 2,671 26,171	21,702 2,759 18,743	20,338 3,602 16,736	26,757 3,617 23,140	31,736 3,958 27,778	32,219 3,212 28,977	30,816 2,959 27,847	25,938 2,452 23,086	
FORMALLY ADVERTISED AS A PERCENT OF: Total Excluding Intragovernmental Business Firms for Work in the U. S.	11.9%	12.6%	12.7%	14.4%	17.6%	14.2%	13.4%	11.5%	11.0%	11.4%	
<sup>a/</sup>	Less than \$100,000.										

<sup>a/</sup> For definitions and coverage, see Notes on Coverage.  
<sup>b/</sup> Less than \$100,000.

TABLE 12 (Continued)

**FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR)**

For definitions and coverage, see Notes on Coverage. It includes awards for the Civilian Health and Medical Program.

**b** Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPS), Non included elsewhere in this table. FY 1973. \$316 Million; FY 1974, \$382 Million; FY 1975, \$354 Million.

## AWARDS BY STATUTORY AUTHORITY A/ Table 13

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**A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.**

INCLUDES AWARDS FOR

NOT INCLUDED ELSEWHERE IN THIS TABLE.  
INCLUDES "OTHER DEFENSE AGENCY" AWARDS.  
C/ LESS THAN 0.05 PERCENT.

**NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.**

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**Table 14**  
**AWARDS BY STATUTORY AUTHORITY A/  
 NUMBER OF PROCUREMENT ACTIONS**

Statutory Authority (10 U.S.C. 2804 (a))	TOTAL			ACTIONS LESS THAN \$10,000			TOTAL ACTIONS OF \$10,001 OR MORE					
	FISCAL YEAR 1974 NUMBER	FISCAL YEAR 1974 PERCENT	NUMBER	FISCAL YEAR 1975 NUMBER	FISCAL YEAR 1975 PERCENT	NUMBER	FISCAL YEAR 1975 NUMBER	FISCAL YEAR 1975 PERCENT	NUMBER	FISCAL YEAR 1974 NUMBER	FISCAL YEAR 1974 PERCENT	
<b>TOTAL</b>	<b>2,716,338</b>	<b>11.17%</b>	<b>2,716,319</b>	<b>16,135,289</b>	<b>59.01%</b>	<b>9,956,337</b>	<b>202,052</b>	<b>2,716,402</b>	<b>2/</b>	<b>19,023</b>	<b>19.02%</b>	
<b>INTRAGOVERNMENTAL</b>	<b>966,746</b>	<b>3.48%</b>	<b>739,574</b>	<b>591,012</b>	<b>711,551</b>	<b>15,792</b>	<b>157,132</b>	<b>170,4</b>	<b>2,146</b>	<b>181,7</b>	<b>181.7%</b>	
<b>TOTAL, EXCEPT INTRAGOVERNMENTAL</b>	<b>9,629,239</b>	<b>36.70%</b>	<b>9,444,226</b>	<b>11m.</b>	<b>9,237,198</b>	<b>16.0</b>	<b>9,248,788</b>	<b>17.1</b>	<b>—</b>	<b>—</b>	<b>—</b>	
<b>FORMALLY ADVERTISED</b>	<b>7,471,175</b>	<b>8.1</b>	<b>6,655,553</b>	<b>6.9</b>	<b>735,732</b>	<b>8.0</b>	<b>639,446</b>	<b>6.9</b>	<b>21,373</b>	<b>11.4</b>	<b>21,165</b>	<b>10.5</b>
<b>OTHER AUTHORITY (SUB-TOTAL)</b>	<b>8,672,124</b>	<b>92.8</b>	<b>8,766,573</b>	<b>93.1</b>	<b>1,596,466</b>	<b>92.8</b>	<b>8,768,338</b>	<b>93.1</b>	<b>165,659</b>	<b>88.6</b>	<b>187,335</b>	<b>69.5</b>
<b>(1) NATIONAL EMERGENCY</b>	<b>4,946,536</b>	<b>5.2</b>	<b>516,578</b>	<b>5.5</b>	<b>468,671</b>	<b>5.1</b>	<b>497,813</b>	<b>5.3</b>	<b>21,063</b>	<b>11.7</b>	<b>25,695</b>	<b>12.8</b>
<b>(2) PUBLIC EXIGENCY</b>	<b>5,171,936</b>	<b>5.6</b>	<b>433,136</b>	<b>5.6</b>	<b>63,429</b>	<b>5.5</b>	<b>26,582</b>	<b>5.3</b>	<b>16,111</b>	<b>7.5</b>	<b>18,454</b>	<b>8.2</b>
<b>(3) PURCHASES NOT MORE THAN \$10,000</b>	<b>5,832,081</b>	<b>61.9</b>	<b>5,937,182</b>	<b>61.1</b>	<b>4,937,081</b>	<b>63.1</b>	<b>5,957,177</b>	<b>66.5</b>	<b>3</b>	<b>5</b>	<b>—</b>	<b>—</b>
<b>(4) PERSONAL OR PROFESSIONAL SERVICES</b>	<b>9,4667</b>	<b>0.1</b>	<b>13,190</b>	<b>0.1</b>	<b>7,927</b>	<b>0.1</b>	<b>11,150</b>	<b>0.1</b>	<b>1,748</b>	<b>0.9</b>	<b>2,032</b>	<b>1.0</b>
<b>(5) SERVICES OF EDUCATIONAL INSTITUTIONS</b>	<b>25,656</b>	<b>0.3</b>	<b>21,449</b>	<b>0.2</b>	<b>21,584</b>	<b>0.2</b>	<b>17,032</b>	<b>0.2</b>	<b>4,712</b>	<b>2.2</b>	<b>4,029</b>	<b>2.1</b>
<b>(6) PURCHASES OUTSIDE U. S.</b>	<b>513,801</b>	<b>6.5</b>	<b>679,767</b>	<b>7.1</b>	<b>502,971</b>	<b>6.5</b>	<b>659,776</b>	<b>7.1</b>	<b>12,630</b>	<b>5.6</b>	<b>17,342</b>	<b>5.1</b>
<b>(7) MEDICINES OR MEDICAL SUPPLIES</b>	<b>18,512</b>	<b>0.1</b>	<b>9,496</b>	<b>0.1</b>	<b>7,911</b>	<b>0.1</b>	<b>6,810</b>	<b>0.1</b>	<b>2,671</b>	<b>1.4</b>	<b>2,677</b>	<b>1.3</b>
<b>(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE</b>	<b>259,449</b>	<b>2.8</b>	<b>284,987</b>	<b>3.0</b>	<b>256,565</b>	<b>2.8</b>	<b>270,526</b>	<b>3.0</b>	<b>5,364</b>	<b>2.9</b>	<b>6,464</b>	<b>3.2</b>
<b>(9) PERISHABLE OR NON-REFRESHABLE SUBSTINCE</b>	<b>866,712</b>	<b>9.1</b>	<b>864,794</b>	<b>9.2</b>	<b>870,418</b>	<b>8.9</b>	<b>834,619</b>	<b>9.1</b>	<b>25,674</b>	<b>13.7</b>	<b>24,175</b>	<b>13.7</b>
<b>(10) IMPRACTICAL TO SECURE COMPETITION BY          FORMAL ADVERTISING</b>	<b>674,878</b>	<b>7.1</b>	<b>301,570</b>	<b>7.7</b>	<b>410,561</b>	<b>6.5</b>	<b>294,438</b>	<b>3.1</b>	<b>56,176</b>	<b>33.1</b>	<b>63,132</b>	<b>31.3</b>
<b>(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR          RESEARCH</b>	<b>19,748</b>	<b>0.2</b>	<b>18,378</b>	<b>0.2</b>	<b>16,731</b>	<b>0.1</b>	<b>16,677</b>	<b>0.1</b>	<b>1,323</b>	<b>7.4</b>	<b>16,311</b>	<b>7.1</b>
<b>(12) CLASSIFIED PURCHASES</b>	<b>2,268</b>	<b>0</b>	<b>3,051</b>	<b>0</b>	<b>2,631</b>	<b>0</b>	<b>7,657</b>	<b>0</b>	<b>717</b>	<b>0.4</b>	<b>861</b>	<b>0.4</b>
<b>(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION          AND INTERCHANGEABILITY OF PARTS</b>	<b>565</b>	<b>0</b>	<b>152</b>	<b>0</b>	<b>483</b>	<b>0</b>	<b>41</b>	<b>0</b>	<b>63</b>	<b>0</b>	<b>111</b>	<b>0.1</b>
<b>(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING          SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED          PERIOD OF PREPARATION FOR MANUFACTURE</b>	<b>5,746</b>	<b>0.1</b>	<b>4,294</b>	<b>0</b>	<b>503</b>	<b>0</b>	<b>661</b>	<b>0</b>	<b>4,655</b>	<b>2.4</b>	<b>3,553</b>	<b>1.4</b>
<b>(15) NEGOTIATION AFTER ADVERTISING</b>	<b>141</b>	<b>0</b>	<b>124</b>	<b>0</b>	<b>46</b>	<b>0</b>	<b>79</b>	<b>0</b>	<b>43</b>	<b>0</b>	<b>45</b>	<b>0</b>
<b>(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE          INTEREST OF NATIONAL DEFENSE OR          INDUSTRIAL MOBILIZATION</b>	<b>2,361</b>	<b>0</b>	<b>2,619</b>	<b>0</b>	<b>561</b>	<b>0</b>	<b>622</b>	<b>0</b>	<b>1,779</b>	<b>4.1</b>	<b>2,369</b>	<b>4.1</b>
<b>(17) OTHERWISE AUTHORIZED BY LAW</b>	<b>21,354</b>	<b>0.2</b>	<b>25,457</b>	<b>0.1</b>	<b>19,261</b>	<b>0.2</b>	<b>23,147</b>	<b>0.3</b>	<b>2,195</b>	<b>1.1</b>	<b>2,383</b>	<b>1.2</b>

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.  
 B/ INCLUDES ACTIONS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

\* LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 14 (Concluded) A/

Statutory Authority (10 U.S.C. 284 (a))	ACTIONS OF \$10,000 OR MORE							
	NEW YORK FISCAL YEAR 1974		DELIVERY ORDERS FISCAL YEAR 1975		MODIFICATIONS FISCAL YEAR 1974			
	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT		
TOTAL	NA		NA		NA			
INTRAGOVERNMENTAL	NA		NA		NA			
TOTAL, EXCEPT INTRAGOVERNMENTAL	92,369	100.0	98,592	100.0	65,931	100.0		
FORMALLY ADVERTISED	12,055	13.0	13,084	13.2	5,568	8.3		
OTHER AUTHORITY (SUB-TOTAL)	80,313	86.7	85,508	86.8	59,391	91.5		
(1) NATIONAL EMERGENCY	16,384	17.5	20,166	20.5	6,188	10.3		
(2) PUBLIC EMERGENCY (3) PURCHASES NOT MORE THAN \$10,000	8,047	9.1	9,970	10.1	3,164	5.4		
(4) PERSONAL OR PROFESSIONAL SERVICES (5) SERVICES OF EDUCATIONAL INSTITUTIONS	1,043	1.1	1,519	1.6	24	0.4		
(6) PURCHASES OUTSIDE U. S.	2,135	2.3	2,276	2.3	1,379	2.1		
(7) MEDICINES OR MEDICAL SUPPLIES	3,065	3.3	3,750	3.8	5,771	8.9		
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE (9) PERISHABLE OR NON-PERISHABLE SURPLUS	1,917	2.1	1,917	1.9	1,280	2.1		
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	13,227	14.2	14,697	14.1	12,269	18.9		
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	22,337	24.665	25.0	23,753	36.5	26,108	36.8	
(12) CLASSIFIED PURCHASES (13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	7,032	6.5	7,978	8.1	5,291	8.8	5,462	10.0
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE (15) NEGOTIATION AFTER ADVERTISING	553	0.6	653	0.7	56	0.1	60	0.2
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	24	0	36	0	42	0.1	20	0.1
(17) OTHERWISE AUTHORIZED BY LAW	432	0.5	379	0	1,0192	1.0	705	1.1
					702	0	2,081	0.0
							2,489	7.0
							25	0.1
							530	1.0
							639	1.0
							626	1.0
							606	1.0

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

\$ LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 15  
AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) a/

Statutory Authority (10 U.S.C. 2304 (a))		FY 1962		FY 1963		FY 1964		FY 1965		FY 1966	
		Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
TOTAL		\$2,924,742		\$2,715,220		\$2,744,214		\$27,440,037		\$35,231,107	
INTRAGOVERNMENTAL		1,155,481		340,516		561,746		612,470		1,014,033	
TOTAL, EXCEPT INTRAGOVERNMENTAL		28,099,021	100.0%	29,032,204	100.0%	28,234,138	100.0%	27,352,667	100.0%	37,226,004	100.0%
FORMALLY APPROVED		3,544,619	12.6	3,677,879	12.7	4,071,587	14.4	4,817,214	17.6	5,283,158	14.2
OTHER AUTHORITY (SUB-TOTAL)		24,554,402	87.4	25,354,325	87.3	26,162,991	83.6	22,347,313	82.4	31,345,346	85.8
(1) National Emergency (Sub-Total)		1,430,048	5.1	1,326,113	4.8	1,341,863	5.4	1,639,930	6.0	1,866,000	5.0
(a) Labor Surplus Area & Industry Set-Asides		1,424,495	0.5	1,355,485	0.6	1,214,145	0.9	1,139,186	0.6	1,567,712	0.4
(b) Small Business Set-Asides (Sub-Total)		1,279,106	4.6	1,196,174	4.2	1,236,112	4.5	1,464,246	5.3	1,526,571	4.3
1. Unilateral		1,286,662	0.5	1,011,128	0.4	62,702	0.2	62,215	0.2	1,398,904	3.8
2. Joint b/		1,130,944	4.1	1,095,046	3.8	1,222,570	4.3	1,401,931	5.1	19,067	0.5
(c) Modifications Authorized by Existing Contract Negotiated Prior to January 1, 1966		5,285	*	4,738	*	0	*	0	*	0	*
(d) Balance of Payments Program		2,662	*	9,693	*	5,306	*	16,618	0.1	10,357	0.3
(2) Public Emergency Purchases Not More than \$2,500		416,904	1.5	562,430	1.9	585,523	2.1	1,104,298	4.0	5,081,933	13.7
(3) Personal or Professional Services		1,069,441	3.8	1,280,338	4.4	1,337,665	4.7	1,392,913	5.1	1,704,968	4.6
(4) Services of Educational Institutions		125,731	0.4	93,002	0.3	113,752	0.4	78,820	0.3	92,131	0.3
(5) Purchases Outside U. S.		295,195	1.1	445,775	1.5	412,438	1.5	431,284	1.6	383,649	1.0
(6) Medicines or Medical Supplies		1,193,502	4.3	962,448	3.3	957,504	3.4	1,036,916	3.8	1,934,316	5.2
(7) Supplies Purchased for Authorized Resale		62,854	0.2	44,639	0.2	54,865	0.2	67,333	0.2	12t,742	0.3
(8) Perishable or Non-Perishable Subsistence		88,100	0.3	280,304	1.0	157,89	0.5	170,574	0.6	230,339	0.6
(9) 485,235	1.7	535,647	1.9	684,747	2.4	801,857	2.9	1,058,222	2.9		
(10) Impractical to Secure Competition by Formal Advertising		3,206,187	13.9	4,487,119	15.5	4,089,688	14.5	3,929,339	14.4	5,746,984	14.5
(11) Experimental, Developmental, Test or Research		5,763,983	20.5	5,585,284	19.2	5,016,641	17.8	4,556,92	16.6	4,693,669	12.1
(12) Classified Purchases		771,714	2.7	420,463	1.4	217,184	0.8	115,000	0.4	122,571	0.3
(13) Classified Equipment Requiring Standardization and Interchangeability of Parts		4,3240	0.2	27,622	0.1	36,281	0.1	52,400	0.2	105,630	0.3
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture		8,194,024	29.2	8,069,222	27.8	8,017,73	28.4	6,284,334	23.0	6,039,207	16.2
(15) Negotiation After Advertising		2,255	*	1,102	*	1,409	*	1,616	*	9,889	*
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization		670,331	2.4	819,150	2.8	328,092	1.2	337,241	1.2	2,171,779	5.8
(17) Otherwise Authorized by Law		41,618	0.1	343,127	1.2	607,957	2.2	567,946	2.1	754,753	2.0

<sup>a/</sup> For details and coverage, see Notes on Coverage.  
<sup>b/</sup> Prior to FY 1964, Joint Small Business Set-Asides were included under Authority (17).

Table 15 (Continued)  
 AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) <sup>a/</sup>  
 (Amounts in Thousands)  
 (10 U.S.C. 2304 (a))

Statutory Authority (10 U.S.C. 2304 (a))	FY 1967		FY 1968		FY 1969		FY 1970		FY 1971	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
<b>TOTAL</b>	\$4,515,321,100		\$41,296,266		\$35,216,597		\$24,516,867		\$1,533,395	
INTRAGOVERNMENTAL			8,217,136		1,219,235		1,38,521		32,983,432	100.0%
TOTAL, EX-EPRT INTRAGOVERNMENTAL	1,251,540		1,031,940		100.0%		100.0%		1,533,395	
FORMALLY ALIENATED			1,217,366		40,767,031		35,386,976		32,983,432	
COTEP AUTHORITY (SUB-TOTAL)			4,301,571	11.5	4,493,997	11.0	3,926,511	11.4	3,559,732	10.7
(1) National Emergency (Sub-Total)			37,271,791	88.5	36,273,036	89.0	30,411,552	88.6	32,453,764	99.3
(a) Labor Surplus Area & Industry Set-Aside			5,112,471	5.0	2,481,101	5.1	3,741,403	5.1	1,651,438	4.9
(b) Small Business Set-Asides <sup>b/</sup>			1,031,225	0.0	227,536	0.5	178,298	0.5	172,034	0.4
(c) Balance of Payments Program			1,927,477	4.2	1,103,000	4.0	1,481,194	4.2	1,455,964	4.4
177,639	0.4		281,919	0.6	183,254	0.4	124,951	0.4	43,420	0.1
(2) Patent Litigation			13,9		12,7		16,9		7,3	
(3) Purchases Not More than \$2,500			4,82		3,8		3,9		4,1	
(4) Personal or Professional Services			90,349	0.2	10,908	0.2	10,521	0.2	66,896	0.2
(5) Services of Educational Institutions			4,33,755	1.1	4,112	1.1	4,16,367	1.2	4,31,610	1.3
(6) Purchases Outside U. S.			2,263,470	5.2	1,877,540	4.6	1,975,196	5.8	1,683,666	5.1
(7) Medicines or Medical Supplies			14,514	0.3	1,92,515	0.3	14,3,719	0.4	122,693	0.4
(8) Supplies Purchased for Authorized Resale			218,741	0.5	222,12	0.6	208,049	0.8	209,344	0.9
(9) Perishable or Non-Perishable Subsistence			1,178,015	2.7	1,132,345	2.7	1,147,409	2.8	1,130,040	3.6
17,3			17,3		17,9		19,0		19,0	
7,521,549			4,933,5146		11.2		11.7		7,36,345	
4,848,112			11.2		4,750,396		4,471,137		4,448,875	
(10) Impractical to Secure Competition by Formal			7,515,7,034		7,755,906		7,536,345		7,844,443	
After Bidding			4,933,5146		11.2		11.7		4,448,875	
(11) Experimental, Developmental, Test or Research			129,148	0.3	150,555	0.4	126,199	0.3	112,476	0.3
(12) Classified Purchases <sup>c/</sup>			83,555	0.2	94,766	0.2	126,867	0.4	115,699	0.3
(13) Technical Equipment Requiring Standardization and Interchangeability of Parts			132,084	0.3	150,2	*	15.0		14,27,798	
(14) Technical or Standardized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture			6,500,576	15.0	6,110,477	15.0	6,183,996	13.9	6,183,996	19.5
(15) Negotiation After Advertising			2,280	280	6,860	*	961	*	1,981	
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization			4,546,111	10.9	4,776,618	11.7	5,904,112	8.9	1,969,572	6.0
(17) Otherwise Authorized by Law			4,549,704	1.1	313,366	0.6	224,557	0.9	306,862	0.9

<sup>a/</sup> For Definitions and Coverage, See Notes on Coverage.  
<sup>b/</sup> Includes Joint Small Business Set-Asides.  
<sup>c/</sup> Less Than 0.05 percent.

Table 15 (Concluded)

## AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) a/

THE HISTORY OF THE CHURCH IN GERMANY

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The author wishes to thank the Civilian Health and Medical Bureau of the United States Service (CHAMTS) for its cooperation.

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# AWARDS BY TYPE OF CONTRACT

## PRICING PROVISION

Tables 16 and 17 show the types of contract pricing clauses used in military procurement actions of \$10,000 or more each. During Fiscal Year 1975, these awards totaled \$36,020 million of which \$26,060 million, or 72.3%, was awarded under fixed price procedures and \$9,753 million, or 27.1% under cost reimbursement procedures. Other types, time and materials and labor hours, accounted for \$207 million and 0.6% of total.

Cost-plus-a-fixed fee (CPFF) contracts accounted for 10.6% of total contract awards of \$10,000 or more in Fiscal Year 1975 compared with the 11.1% rate recorded in Fiscal Year 1974. Use of CPFF contracts since Fiscal Year 1964 have ranged from a low of 9.4% in Fiscal Year 1965 to a high of 12.9% in Fiscal Year 1973. The use of incentive contracts (both fixed and cost types combined) decreased from 31.1% of total contract dollars in Fiscal Year 1974 to 29.9% in Fiscal Year 1975. The use of firm fixed price contracts decreased from 41.9% during Fiscal Year 1974 to 41.2% during Fiscal Year 1975.

The total of 201,440 actions of \$10,000 and over during Fiscal Year 1975 shown in Table 16 is divided into 98,592 original contract actions and modifications calling for additional work, and 102,848 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. The overall number of procurement actions of \$10,000 and over increased during the current period by 7.7% compared with the previous year. Actions for new work increased by 6.1% and actions representing delivery orders and modifications pursuant to the terms of the original contract by 9.3%.

**AWARDS BY TYPE OF CONTRACT PRICING PROVISION A/**

\* LESS THAN 0.05 PERCENT.  
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 16 (Continued)  
AWARDS BY TYPE OF CONTRACT PRICING PROVISION A

Type of Pricing Provision	NET VALUE IN £	FISCAL YEAR 1974		FISCAL YEAR 1975		FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978		FISCAL YEAR 1979	
		AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	TYPE	NEW	TOTAL	PERCENT	NEW WORK	TYPE	NEW
<b>NAVY</b>													
TOTAL	\$ 11,241,771	16,641,111	7,756,109	17,761,109	7,756,109	17,761,109	17,761,109	17,761,109	17,761,109	17,761,109	17,761,109	17,761,109	17,761,109
INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 £	462,946	1,116,782	7,511,267	2,071,559	7,511,267	2,071,559	2,071,559	2,071,559	2,071,559	2,071,559	2,071,559	2,071,559	2,071,559
ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) £	11,439,629	12,877,919	16,17	85,251	127,4	22,513	23,514	23,514	23,514	23,514	23,514	23,514	23,514
FIXED PRICE TYPE (SUB-TOTAL)	761,7	1,169,179	65,4	35,424	8,1	15,977	19,548	19,548	19,548	19,548	19,548	19,548	19,548
FIRM REDETERMINABLE INCENTIVE ESCALATION	671,131	671,131	671,131	33,431	71,4	761,131	761,131	761,131	761,131	761,131	761,131	761,131	761,131
COST REIMBURSEMENT TYPE (SUB-TOTAL)	3,179,126	122,614	122,614	27,787	21,4	27,785	154	154	21,111	12,284	21,111	12,284	12,284
NO FEE	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179
FIXED FEE	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179
INCENTIVE FEE	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179
AWARD FEE	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179	1,169,179
OTHER TYPES (SUB-TOTAL)	422,615	614	67,264	115	911	227	165	165	615	1,671	3,1	268	1,682
TIME AND MATERIALS	16,977	612	16,114	612	657	162	71	71	306	627	1,6	127	720
LABOR HOUR	23,184	612	17,117	612	926	1,2	69	69	629	1,16	192	622	622
<b>ARMED FORCES</b>													
TOTAL	\$ 11,241,771	12,928,077	3,691,699	12,928,077	3,691,699	12,928,077	3,691,699	12,928,077	3,691,699	12,928,077	3,691,699	12,928,077	3,691,699
INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 £	996,117	1,539,922	1,197,459	996,117	996,117	996,117	996,117	996,117	996,117	996,117	996,117	996,117	996,117
ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) £	9,965,672	1,995,1	9,999,283	1,995,1	9,999,283	1,995,1	9,999,283	1,995,1	9,999,283	1,995,1	9,999,283	1,995,1	9,999,283
FIXED PRICE TYPE (SUB-TOTAL)	6,116,545	68,5	6,158,297	66,5	41,986	15,4	52,987	26,993	47,254	86,4	16,498	32,743	16,498
FIRM REDETERMINABLE INCENTIVE ESCALATION	2,775,149	37,4	3,127,474	3,127,474	3,127,474	3,127,474	3,127,474	3,127,474	3,127,474	3,127,474	3,127,474	3,127,474	3,127,474
COST REIMBURSEMENT TYPE (SUB-TOTAL)	2,668,357	38,0	3,236,566	32,7	5,896	12,1	26,15	31,915	54,137	14,2	2,171	3,967	2,171
NO FEE	2,622,174	2,622,174	426,705	6,2	1,975	2,1	6,19	6,19	1,975	1,9	625	625	625
FIXED FEE	637,814	16,1	935,619	6,1	3,668	7,1	2,14	2,14	3,668	6,1	1,576	2,114	1,576
INCENTIVE FEE	1,489,984	11,4	1,781,459	11,4	1,781,459	11,4	1,781,459	11,4	1,781,459	11,4	1,160	1,160	1,160
AWARD FEE	477,191	11,4	1,360,459	11,4	1,360,459	11,4	1,360,459	11,4	1,360,459	11,4	1,160	1,160	1,160
OTHER TYPES (SUB-TOTAL)	132,720	1,1	176,397	1,1	4,383	2,0	210	1,176,397	1,176,397	2,0	2,65	1,176,397	2,65
TIME AND MATERIALS	132,923	1,1	189,366	1,1	1,229	2,0	210	1,189,366	1,189,366	2,0	2,64	1,189,366	2,64
LABOR HOUR	647	1,1	71	1,1	1,229	2,0	210	1,71	1,229	2,0	1	1,229	1

\* LESS THAN 0.05 PERCENT.  
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

## AWARDS BY TYPE OF CONTRACT PRICING PROVISION A

**DELIVERY ORDERS AND MODIFICATIONS PURSUANT TO TERMS OF THE ORIGINAL CONTRACT.**  
**EXCLUDES AWARDS AND ACTIONS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).**  
**NOT INCLUDED ELSEWHERE IN THIS TABLE.**

Table 17

## AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) a/

(Amounts in Thousands)

Type of Pricing Provision	FISCAL YEAR						Net Value
	1951	1952	1953	1954	1955	1956	
TOTAL b/	\$1,455,151	\$1,027,100	\$1,255,024	\$10,441,824	\$13,661,501	\$17,101,461	\$21,161,461
FIXED PRICE TYPE (SUB-TOTAL)	15,756,151	27,953,710	23,158,219	7,707,751	10,365,840	11,345,645	13,520,241
Firm	10,125,400	6,318,400	4,157,793	5,418,531	5,130,400	6,310,400	7,425,793
Redeterminable	13,122,775	6,318,400	6,319,040	1,715,573	1,546,113	1,650,271	1,070,573
Incentive	1,951,457	7,020,516	2,755,156	3,124,376	3,210,687	4,255,712	3,505,273
Escalation	151,967	622,247	150,784	107,258	875,499	1,139,154	1,442,964
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	2,721,508	6,071,210	5,126,805	3,234,101	3,295,468	4,281,245	6,772,811
No Fee	659,019	1,523,016	428,016	288,797	363,371	61,629	687,561
Fixed Fee	1,852,016	4,509,585	4,779,668	2,606,666	2,693,335	7,167,218	7,803,156
Incentive Fee	-	-	31,056	271,121	193,408	70,175	672,999
Other d/	11,933	41,636	33,802	61,517	45,154	89,789	78,809
TOTAL b/	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
FIXED PRICE TYPE (SUB-TOTAL)	87.3	82.1	79.8	70.5	75.9	69.7	60.4
Firm	63.9	29.8	31.8	38.0	39.7	36.4	35.3
Redeterminable	33.7	12.0	21.8	5.9	12.5	8.6	7.4
Incentive	9.1	1.0	24.0	25.2	22.9	19.2	17.8
Escalation	0.7	1.8	2.2	1.4	0.8	4.2	4.9
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	12.7	17.9	20.2	29.5	21.1	30.1	33.4
No Fee	4.0	4.5	1.6	2.6	2.7	3.9	1.9
Fixed Fee	8.6	13.3	16.3	23.8	19.7	24.1	29.9
Incentive Fee	-	0.1	2.2	0.6	1.4	1.9	1.2
Other d/	0.1	0.1	0.1	0.3	0.4	0.4	0.4

a/ For definitions and coverage, see Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

b/ Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

d/ Includes Time and Materials and Labor Hour contracts.

Table 17-- (Continued)  
AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) <sup>a/</sup>

(Amounts in Thousands)

Type of Pricing Provision	FISCAL YEAR						1969	1970
	1961	1962	1963	1964	1965	Net Value		
TOTAL <sup>b/</sup>	\$2,557,321	\$15,774,15	\$16,221,354	\$15,327,542	\$21,330,638	\$33,515,411	\$37,070,613	\$31,012,501
FIXED PRICE TYPE (SUB-TOTAL)	13,215,052	15,677,931	17,012,601	18,025,507	19,619,283	26,510,260	30,273,524	26,173,619
Firm	7,211,278	9,705,324	10,395,570	11,710,231	12,856,526	19,277,214	21,041,915	18,655,591
Re-terminable	1,591,763	1,403,004	1,481,440	1,611,985	1,536,435	7,761,525	7,726,127	4,661,932
Incentive	2,513,322	3,094,245	4,157,346	4,157,346	4,039,795	5,127,440	7,001,204	7,316,612
Escalation	1,075,246	877,159	1,007,445	1,000,935	1,186,527	1,180,731	1,132,774	1,831,538
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	9,614,179	10,112,884	9,211,861	7,294,035	5,711,406	6,964,491	8,275,871	8,758,868
No Fee	466,798	595,144	621,448	592,448	577,801	734,084	752,159	768,191
Fixed Fee	3,382,946	8,386,661	5,433,150	3,034,947	2,289,324	3,227,884	4,048,330	639,346
Incentive Fee	724,161	1,061,314	3,061,644	3,580,472	2,762,942	3,276,568	3,568,354	3,568,354
Award Fee	0	0	0	0	0	0	NA	NA
Other <sup>c/</sup>	60,824	71,765	89,715	101,168	123,446	139,581	177,870	230,199
TOTAL <sup>b/</sup>	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
FIXED PRICE TYPE (SUB-TOTAL)	57.9	60.8	64.9	71.2	76.5	79.2	78.2	77.6
Firm	31.5	36.0	41.5	46.3	50.8	57.5	56.3	52.7
Re-terminable	10.5	7.4	3.7	2.4	2.2	2.3	1.8	1.5
Incentive	11.2	12.0	15.8	18.5	16.6	15.9	17.8	18.7
Escalation	4.7	3.4	3.9	4.0	4.9	3.5	3.0	4.7
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	42.1	39.2	35.1	28.8	23.5	20.8	21.1	22.4
No Fee	2.0	2.3	2.4	2.3	2.4	2.2	1.9	2.0
Fixed Fee	36.6	32.5	20.7	12.0	9.4	10.4	10.8	9.6
Incentive Fee	3.2	4.1	11.7	14.0	11.2	8.3	9.3	10.4
Award Fee	0.0	0.0	0.0	0.0	0.0	0.0	NA	9.8
Other <sup>c/</sup>	0.3	0.3	0.3	0.4	0.5	0.4	0.5	3.1

<sup>a/</sup> For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy Letters of Intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

<sup>b/</sup> Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

<sup>c/</sup> Includes Cost-Plus-Award Fee Contracts but the amounts are not known.

<sup>d/</sup> Includes Time and Materials and Labor Hour contracts.

<sup>e/</sup> Not Available

TABLE I7 (Concluded)  
AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) <sup>a/</sup>

(Amounts in Thousands)

Type of Pricing Provision	FISCAL YEAR					
	1971	1972	1973	1974	1975	1976
TOTAL E/	\$2,616,453	\$2,515,551	\$2,414,454	\$2,314,950	\$2,019,736	\$1,900,736
FIXED PRICE (SUB-TOTAL)	21,941,538	21,110,072	21,754,247	22,537,160	26,059,551	
Firm Determinable	12,579,560	11,834,167	13,405,079	13,616,019	14,834,593	
Incentive Escalation	213,640	271,407	245,212	332,782	360,851	
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	7,387,378	7,646,866	8,827,428	6,814,412	6,396,224	
No Fee	1,331,218	1,375,906	1,455,427	2,773,947	4,467,883	
Fixed Fee						
Incentive Fee						
Award Fee						
Other d/						
TOTAL	2,746,527	2,182,175	2,161,211	8,957,896	9,960,185	
No Fee	1,299,782	1,260,763	948,023	1,216,589	982,566	
Fixed Fee	3,352,924	3,715,559	3,845,775	3,603,798	3,826,095	
Incentive Fee	2,836,285	3,231,450	3,445,574	3,721,268	4,315,521	
Award Fee	692,913	820,116	683,745	646,144	588,584	
Other d/	220,242	214,235	237,719	218,097	207,139	
PERCENT						
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
ITEM 1.1.1. TYPE (SUB-TOTAL)	73.9	71.6	69.4	72.4	72.3	
Firm Determinable	42.4	44.8	44.2	41.9	41.1	
Incentive Escalation	6.7	0.6	0.9	1.0	1.0	
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	26.1	26.4	30.6	27.6	27.7	
No Fee	2.2	3.7	3.2	3.7	2.8	
Fixed Fee	11.3	11.5	12.9	11.1	10.6	
Incentive Fee	9.5	10.0	11.5	10.1	12.1	
Award Fee	2.3	2.5	2.2	2.0	1.6	
Other d/	0.7	0.7	0.8	0.7	0.6	

<sup>a/</sup> For definitions and coverage, see Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

<sup>b/</sup> Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

<sup>d/</sup> Includes Time and Materials and Labor Hour contracts.

## SUBCONTRACTS

Commitments for subcontract work by 695 reporting large military contractors totaled \$12,731 million in Fiscal Year 1975 which was a 5.5% increase from the \$12,072 million reported by 713 large contractors in Fiscal Year 1974.

Small business firms received 39.3% of the total committed for subcontract work during Fiscal Year 1975 compared with 38.1% for Fiscal Year 1974. Comparative data for Fiscal Years 1966 through 1975 are shown in Table 18.

Table 18  
**DEFENSE SMALL BUSINESS SUBCONTRACTING PROGRAM (By Fiscal Year)**

(Dollar Amounts in Millions)

	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975*
<b>1. Number of Large Contractors Reporting</b>	735	816	886	946	939	865	767	765	713	695
<b>2. Military Subcontract Commitments</b>	\$12,163	\$15,472	\$15,225	\$14,883	\$11,931	\$9,471	\$9,225	\$11,094	\$12,072	\$12,731
<b>a. To Small Business Concerns</b>	5,102	6,697	6,496	6,046	4,378	3,292	3,457	3,971	4,609	5,002
<b>b. To Other Business Concerns</b>	7,061	8,775	8,729	8,837	7,553	6,179	6,468	7,123	7,463	7,729
<b>3. Percent of Total to Small Business Concerns (Line 2a -: Line 2b)</b>	41.9%	43.3%	42.7%	40.6%	36.7%	34.8%	34.8%	35.8%	38.2%	39.3%

\* Preliminary

APPENDIX TABLES

TABLE A  
AWARDS BY MONTH (WORLD-WIDE TOTAL)  
1951 - 1960

(Amounts in Millions)

Month	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960
January	\$ 4,137	\$ 2,697	\$ 3,967	\$ 702	\$ 1,100	\$ 1,312	\$ 1,550	\$ 1,793	\$ 1,411	\$ 1,580
February	2,681	4,113	2,004	522	1,070	1,262	1,719	1,083	1,658	1,508
March	3,170	3,148	2,847	1,032	1,346	1,893	1,947	2,797	2,438	2,370
January-March, Total	9,988	9,958	8,818	2,256	3,516	4,467	5,216	5,673	5,507	5,458
April	3,115	2,249	2,776	1,173	1,542	1,129	1,833	1,763	1,802	1,500
May	3,910	3,190	2,278	1,410	988	1,528	778	2,558	1,627	1,875
June	8,134	12,398	6,066	3,455	3,897	4,692	2,740	5,131	4,995	4,307
April-June, Total	15,159	17,837	11,120	6,038	6,427	7,349	5,351	9,452	8,424	7,682
January-June, Total	25,147	27,795	19,938	8,294	9,943	11,816	10,567	15,125	13,931	13,140
Fiscal Year, Total		43,569	31,812	13,279	16,582	19,590	21,458	24,197	25,312	23,689
July	3,121	1,199	1,561	708	844	1,036	1,398	1,319	1,824	1,757
August	2,373	810	750	497	901	1,479	865	1,232	1,465	1,698
September	2,012	1,990	926	2,067	734	2,225	1,409	2,471	1,921	2,402
July-September, Total	7,506	3,999	3,237	3,272	2,479	4,740	3,672	5,022	5,210	5,857
October	2,464	2,047	929	1,917	1,007	1,730	1,545	1,820	1,914	1,428
November	2,236	2,296	287	380	1,168	1,704	1,524	1,457	1,731	1,607
December	3,568	3,532	532	1,070	3,120	2,717	2,331	3,082	1,694	2,278
October-December, Total	8,268	7,875	1,748	3,367	5,295	6,151	5,400	6,359	5,339	5,313
July-December, Total	15,774	11,874	4,985	6,639	7,774	10,891	9,072	11,381	10,549	11,170
Calendar Year, Total	40,921	39,669	24,923	14,933	17,717	22,707	19,639	26,506	24,480	24,310

NOTE: Most overseas procurement during fiscal years 1951-1954 was reported on an annual basis. The amounts have been pro-rated to the individual months on an estimated basis.

TABLE A (Cont'd)  
AWARDS BY MONTH (WORLD-WIDE TOTAL)  
1961 - 1970

(Amounts in Millions)

Month	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970
January	\$ 1,781	\$ 2,996	\$ 2,320	\$ 2,328	\$ 2,029	\$ 2,957	\$ 3,318	\$ 2,973	\$ 3,275	\$ 2,773
February	1,887	1,927	2,254	2,527	1,603	2,554	3,291	2,909	3,221	2,406
March	2,437	3,019	2,800	2,204	2,578	2,988	3,034	3,077	2,560	2,560
January-March, Total	6,105	7,936	7,374	7,059	6,210	8,499	9,643	8,959	9,056	7,739
April	1,929	2,043	1,842	2,274	2,693	3,159	2,902	3,247	2,399	2,166
May	1,630	1,906	2,155	2,391	1,988	3,398	3,940	3,993	2,720	2,292
June	4,750	4,431	4,648	3,666	4,607	7,283	7,060	6,081	5,160	5,320
April-June, Total	8,309	8,380	8,645	8,331	9,288	13,840	13,902	13,321	10,279	9,778
January-June, Total	14,414	16,316	16,019	15,390	15,498	22,339	23,545	22,280	19,335	17,517
Fiscal Year, Total	25,584	29,254	29,379	28,796	27,997	38,243	44,633	43,755	41,986	35,976
July	1,597	1,653	2,044	2,328	2,355	4,114	3,721	4,371	3,524	3,362
August	1,828	1,922	2,484	1,971	2,659	3,069	3,725	3,071	2,965	2,782
September	2,252	2,248	2,928	2,474	2,798	4,208	4,282	4,601	3,313	2,608
July-September, Total	5,677	5,823	7,456	6,773	7,812	11,391	11,728	12,043	9,802	8,752
October	2,653	2,943	2,241	2,025	2,782	3,462	3,649	4,021	3,416	3,977
November	1,909	2,471	1,535	1,746	2,481	2,778	2,770	2,863	2,170	2,226
December	2,699	2,123	2,174	1,955	2,829	3,457	3,328	3,724	3,071	3,312
October-December, Total	7,261	7,537	5,950	5,726	8,092	9,697	9,747	10,608	8,657	9,515
July-December, Total	12,938	13,360	13,406	12,499	15,904	21,088	21,475	22,651	18,459	18,267
Calendar Year, Total	27,352	29,676	29,425	27,889	31,402	43,427	45,020	44,931	37,794	35,784

TABLE A (Cont'd)  
AWARDS BY MONTH (WORLD-WIDE TOTAL)  
1971 - 1980 to Date

(Amounts in Millions)

Month	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
January	\$ 2,338	\$ 3,379	\$2,734	\$3,244	\$3,681					
February	2,364	2,629	2,569	2,727	3,414					
March	3,059	2,977	2,966	2,800	2,721					
January-March, Total	7,761	8,985	8,269	8,771	9,816					
April	2,285	2,249	2,067	3,207	2,987					
May	1,843	2,300	2,572	2,344	2,799					
June	4,361	5,863	5,387	6,419	7,185					
April-June, Total	8,489	10,412	10,026	11,970	12,971					
January-June, Total	16,250	19,557	18,295	20,741	22,787					
Fiscal Year, Total	34,517	38,292	36,920	40,131	45,758					
July	3,716	3,783	2,725	4,345						
August	3,213	2,871	3,468	4,539						
September	3,231	3,010	3,468	3,706						
July-September, Total	10,160	9,664	9,661	12,590						
October	2,838	3,150	3,392	4,355						
November	2,638	3,101	3,207	3,300						
December	3,259	2,710	3,130	2,726						
October-December, Total	8,735	8,961	9,729	10,381						
July-December, Total	18,895	18,625	19,390	22,971						
Calendar Year, Total	35,145	38,022	37,655	43,712						

TABLE B  
AWARDS TO U. S. BUSINESS FIRMS BY MONTH  
1951 - 1960

(Amounts in Millions)

Month	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960
January	\$ 4,004	\$ 2,505	\$ 3,557	\$ 581	\$ 962	\$ 1,205	\$ 1,394	\$ 1,647	\$ 1,223	\$ 1,448
February	2,508	3,961	1,675	416	969	1,107	1,519	939	1,483	1,366
March	2,974	3,003	2,521	909	1,191	1,767	1,817	2,602	2,258	2,199
January-March, Total	9,486	9,469	7,753	1,906	3,122	4,079	4,730	5,188	4,964	5,013
April	2,878	2,067	2,418	1,039	1,414	980	1,637	1,524	1,665	1,293
May	3,730	3,022	1,995	1,286	807	1,358	594	2,322	1,125	1,708
June	7,917	12,182	5,689	3,038	3,442	4,366	2,310	4,682	4,634	3,995
April-June, Total	14,525	17,271	10,102	5,363	5,663	6,704	4,541	8,528	7,724	6,996
January-June, Total	24,011	26,740	17,855	7,269	8,785	10,783	9,271	13,716	12,688	12,009
Fiscal Year, Total	41,482	27,822	11,448	14,930	17,750	19,133	21,827	22,744	21,302	
July	2,946	828	1,441	622	693	841	1,114	1,067	1,534	1,524
August	2,180	524	585	425	771	1,325	850	1,032	1,252	1,496
September	1,834	1,684	810	2,012	573	2,081	1,283	2,243	1,728	2,158
July-September, Total	6,960	3,036	2,836	3,059	2,037	4,247	3,247	4,342	4,514	5,178
October	2,295	1,729	771	1,817	903	1,569	1,279	1,538	1,732	1,213
November	2,074	2,000	164	302	1,042	1,528	1,417	1,301	1,559	1,455
December	3,413	3,202	408	967	2,985	2,518	2,168	2,875	1,488	2,056
October-December, Total	7,782	6,931	1,343	3,086	4,930	5,615	4,864	5,714	4,779	4,724
July-December, Total	14,742	9,967	4,179	6,145	6,967	9,862	8,111	10,056	9,293	9,902
Calendar Year, Total	38,753	36,707	22,034	13,414	15,752	20,645	17,382	23,772	21,981	21,911

TABLE B (Cont'd)  
AWARDS TO U. S. BUSINESS FIRMS BY MONTH  
1961 - 1970

(Amounts in Millions)

Month	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970
January	\$ 1,573	\$ 2,760	\$ 2,140	\$ 2,138	\$ 1,841	\$ 2,590	\$ 2,922	\$ 2,505	\$ 2,880	\$ 2,397
February	1,712	1,697	2,131	2,377	1,446	2,264	3,092	2,598	2,797	2,118
March	2,233	2,800	2,654	2,001	2,344	2,682	2,670	2,819	2,383	2,295
January-March, Total	5,518	7,257	6,925	6,516	5,631	7,536	8,684	7,922	8,060	6,810
April	1,780	1,757	1,714	2,124	2,478	2,922	2,578	3,005	2,128	1,928
May	1,417	1,676	2,009	2,210	1,827	2,653	3,360	3,733	2,435	1,951
June	4,375	3,930	4,244	3,292	4,192	6,420	6,410	5,499	4,535	4,480
April-June, Total	7,572	7,263	7,967	7,626	8,497	11,995	12,348	12,237	9,098	8,359
January-June, Total	13,090	14,620	14,892	14,142	14,128	19,531	21,032	20,159	17,158	15,169
Fiscal Year, Total	22,392	26,147	27,143	26,521	25,281	34,026	39,809	39,486	37,331	31,191
July	1,415	1,404	1,749	2,108	1,965	3,638	3,283	3,614	2,878	2,607
August	1,596	1,800	2,341	1,685	2,449	2,686	3,214	2,728	2,626	2,435
September	1,970	2,068	2,649	2,268	2,561	3,725	3,988	4,158	2,931	2,355
July-September, Total	4,981	5,272	6,739	6,061	6,975	10,049	10,485	10,500	8,435	7,397
October	2,349	2,774	2,083	1,764	2,595	3,088	3,353	3,668	3,094	3,693
November	1,715	2,298	1,328	1,594	2,286	2,525	2,512	2,507	1,955	1,957
December	2,482	1,907	1,929	1,734	2,639	3,115	2,977	3,498	2,538	2,888
October-December, Total	6,546	6,979	5,340	5,092	7,520	8,728	8,842	9,673	7,587	8,538
July-December, Total	11,527	12,251	12,079	11,153	14,495	18,777	19,327	20,173	16,022	15,935
Calendar Year, Total	24,617	26,871	26,971	25,295	28,623	38,308	40,359	40,332	33,180	31,104

TABLE B (Cont'd)  
 AWARDS TO U.S. BUSINESS FIRMS BY MONTH  
 1971 - 1980 to Date

(Amounts in Millions)

Month	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
January	\$ 2,054	\$ 3,041	\$2,129	\$2,693	\$2,939					
February	2,083	2,335	2,169	2,351	2,811					
March	2,682	2,627	2,644	2,222	2,284					
January-March, Total	6,819	8,003	6,942	7,266	8,034					
April	2,046	1,977	1,623	2,596	2,658					
May	1,663	2,014	1,994	1,970	2,347					
June	3,745	4,475	4,348	5,357	5,724					
April-June, Total	7,454	8,466	7,965	9,923	10,729					
January-June, Total	14,273	16,469	14,907	17,189	18,763					
Fiscal Year, Total	30,208	33,007	30,647	33,234	37,115					
July	2,994	3,121	2,126	3,333						
August	2,843	2,376	2,934	3,611						
September	3,007	2,510	2,760	3,115						
July-September, Total	8,884	8,007	7,820	10,059						
October	2,519	2,718	2,892	3,353						
November	2,303	2,690	2,604	2,763						
December	2,872	2,325	2,729	2,177						
October-December, Total	7,694	7,733	8,225	8,293						
July-December, Total	16,538	15,740	16,045	18,352						
Calendar Year, Total	30,811	32,209	30,952	35,541						

**TABLE C**  
**DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES**  
**NUMBER OF PROCUREMENT ACTIONS AND NET VALUE**

Fiscal Year	Total		Less than \$10,000		Actions of \$10,000 or More		Actions of Net Value (\$000)
	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)	
1964 - Total	547,097	\$584,040	543,324	\$171,112	3,773	\$412,928	
Army	316,406	215,557	314,840	68,004	1,566	147,553	
Navy	95,446	127,314	94,631	38,418	815	88,896	
Air Force	126,192	219,283	125,057	54,392	1,135	164,891	
DSA	9,053	21,886	8,796	10,298	257	11,588	
1965 - Total	627,205	\$468,300	622,955	\$200,501	4,250	\$267,799	
Army	331,568	136,532	330,175	66,993	1,393	69,539	
Navy	142,188	118,663	141,276	55,886	912	62,777	
Air Force	139,413	181,255	137,935	63,458	1,478	117,797	
DSA	14,036	31,850	13,569	14,164	467	17,686	
1966 - Total	630,292	\$565,101	625,038	\$239,732	5,954	\$325,369	
Army	350,128	176,048	337,963	82,222	2,165	93,826	
Navy	145,306	134,010	144,332	70,392	974	63,618	
Air Force	127,040	193,942	125,398	64,068	1,642	129,874	
DSA	18,518	61,101	17,345	23,050	1,173	38,051	
1967 - Total	672,505	\$611,638	665,188	\$271,664	7,317	\$339,974	
Army	364,984	208,648	362,642	96,812	2,342	111,836	
Navy	165,622	150,651	164,307	88,116	1,315	62,535	
Air Force	122,305	167,914	120,688	62,999	1,617	104,915	
DSA	19,594	84,425	17,551	23,737	2,043	60,688	
1968 - Total	698,103	\$639,825	691,521	\$275,185	6,582	\$364,640	
Army	391,535	227,213	389,072	103,381	2,463	123,832	
Navy	173,242	180,600	171,690	97,184	1,552	83,416	
Air Force	115,798	171,920	114,413	56,521	1,185	115,429	
DSA	17,528	60,062	16,346	18,099	1,182	41,963	

TABLE C (Continued)

**DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES**  
**NUMBER OF PROCUREMENT ACTIONS AND NET VALUE**

Fiscal Year	Total		Actions of Less than \$10,000		Actions of \$10,000 or More	
	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)
1969 - Total	530,651	\$710,570	522,432	\$280,131	8,219	\$430,439
Army	216,912	261,307	213,954	101,948	2,958	159,359
Navy	168,617	185,564	166,859	96,442	1,758	89,122
Air Force	123,643	171,878	121,983	59,216	1,660	112,662
DSA	21,479	91,821	19,636	22,525	1,843	69,296
1970 - Total	533,225	\$723,644	525,716	\$272,533	7,509	\$451,111
Army	208,251	293,031	205,310	101,835	2,941	191,196
Navy	172,084	187,303	170,344	96,903	1,740	90,400
Air Force	133,617	164,773	132,148	57,793	1,469	106,980
DSA	19,273	78,537	17,914	16,002	1,359	62,535
1971 - Total	552,403	\$795,710	544,182	\$296,517	8,221	\$499,193
Army	213,394	308,550	210,314	110,694	3,080	197,856
Navy	169,464	218,816	167,560	99,415	1,904	119,401
Air Force	147,430	202,655	145,514	66,469	1,916	136,186
DSA	22,115	65,689	20,794	19,939	1,321	45,750
1972 - Total	602,257	\$800,906	592,650	\$345,791	9,607	\$455,115
Army	227,283	330,372	223,744	133,532	3,539	196,840
Navy	188,143	213,710	185,480	119,081	2,663	94,629
Air Force	166,831	199,127	164,646	75,697	2,185	123,430
DSA	20,000	57,697	18,780	17,481	1,220	40,216
1973 - Total	635,002	\$785,160	624,933	\$366,911	10,069	\$418,249
Army	223,202	312,870	219,163	134,938	4,039	177,932
Navy	168,865	207,327	166,326	127,004	2,539	80,323
Air Force	221,483	207,159	219,225	86,401	2,258	120,758
DSA	21,452	57,804	20,219	18,568	1,233	39,236
1974 - Total	794,177	\$829,571	783,660	\$383,006	11,137	\$446,565
Army	200,657	330,066	196,393	143,971	4,264	186,095
Navy	160,082	221,076	157,248	133,059	2,834	88,017
Air Force	413,532	222,701	410,732	87,794	2,800	134,907
DSA	20,526	55,728	19,287	18,182	1,239	37,546

TABLE C (Continued)

**DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES**  
**NUMBER OF PROCUREMENT ACTIONS AND NET VALUE**

Fiscal Year	Total		Actions of Less than \$10,000		Actions of \$10,000 or More	
	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)
1975 - Total	599,958	\$868,746	587,782	\$406,100	12,176	\$462,646
Army	181,379	301,390	177,141	144,023	4,238	157,367
Navy	162,633	263,892	158,900	153,425	3,733	110,467
Air Force	239,683	243,814	236,661	93,275	3,022	150,539
DSA	16,263	59,650	15,080	15,377	1,183	44,273
1976 - Total						
Army						
Navy						
Air Force						
DSA						
1977 - Total						
Army						
Navy						
Air Force						
DSA						
1978 - Total						
Army						
Navy						
Air Force						
DSA						
1979 - Total						
Army						
Navy						
Air Force						
DSA						
1980 - Total						
Army						
Navy						
Air Force						
DSA						

NOTES ON COVERAGE AND GLOSSARY OF TERMS

Business Firms - Companies, individuals and partnerships organized for profit.

Civil Functions - Non-military activities such as those administered by the Army Corps of Engineers for rivers and harbors, and flood control work. Civil functions are excluded from this report.

Coverage Compared with Fiscal Reports - Amounts in this contract report are shown for the Military Department or Defense Agency that awards the prime contracts, and not the department or agency that budgets for the supplies or services. In addition, data for Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration and other federal agencies, as well as for foreign countries whose defense purchases are bought on a cash basis. Military Assistance Program (MAP) contracts for grant aid also are included in the awarding department's figures.

This contract report does not include obligations for "in-house" work performed at military-owned-and-operated establishments, such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other federal agencies.

Obligations for subsistence, clothing, petroleum, and various maintenance and operating supplies are not included in the Procurement, Construction, and Research, Development, Test and Evaluation categories of fiscal reports, nor are they shown separately in such reports.

Category definitions of the contract and fiscal reports are not comparable. For example, fiscal reports provide complete costs of end items, such as aircraft and missiles, whereas contract reports for these categories exclude separately procured electronics and weapons.

Defense Supply Agency - Defense Supply Agency (DSA) was established on January 1, 1962 to manage, procure, and distribute certain common supplies formerly the responsibility of the Army, Navy and Air Force.

Institutional and Non-Profit Institutions - One located in the United States. If not located in the United States, this type of institution is included in the category, "For Work Outside U. S."

Intragovernmental Purchase - An order written by a Military Department or Defense Agency purchasing office requesting a non-defense federal agency to furnish supplies or services from its stocks, from its in-house manufacturing facilities or from contracts to be executed by the other federal agency. Prior to fiscal year 1963 and after fiscal year 1967, the term "Intragovernmental" also included orders written against indefinite quantity contracts executed by the General Services Administration (GSA schedules). Prior to 1963, also included orders written by one office of the Department of Defense against contracts awarded by another office of the Department of Defense. Effective in fiscal year 1964, contracts made for foreign governments under military assistance sales arrangements are included in intragovernmental. Beginning in fiscal year 1968, procurements from GSA Stores Depots and procurements under the GSA Consolidated Purchasing Program are excluded. Starting in fiscal year 1971 orders against contracts placed by the Small Business Administration were excluded from intragovernmental.

Location of Work - The place where the item is to be manufactured, assembled or otherwise supplied by the prime contractor, the place where the service is to be performed, or the site of a construction project.

Military Departments - The Department of the Army, Navy, Air Force and the Defense Supply Agency.

Net Value - The net amount of debit and credit procurement actions recorded during the period.

Prime Contract Award - A legally binding instrument executed by a Military Department or an Agency of the Department of Defense to obtain supplies, services or construction. Indefinite quantity, open-end or call contracts do not legally bind the Department of Defense. However, orders against such contracts are binding obligations. Indefinite quantity petroleum contracts are excepted from this definition in that the estimated dollar amount of such contracts is included in this report, and the orders written against the contracts are excluded.

Procurement Action - An action which officially awards or changes a prime contract. This may be the award of a new prime contract, a debit or credit change of \$10,000 or more to an existing prime contract, or an order written against an indefinite quantity, open-end, or term prime contract. Changes may be amendments, job orders, task orders, work orders, supplemental agreements, engineering changes, cancellations, or terminations.

Small Business Concern - A firm as defined by the Small Business Administration in the Federal Register (Title 13, Chapter I, Part 121). The definition also is published in the Armed Services Procurement Regulation (1-701). Generally, a small business concern is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750 or 1,000) depending on the type of product called for by the contract. For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts instead of employment.

Subcontract Payment - A cash payment made by one contractor to another for supplies, services or construction required to fulfill a prime contract.

Subcontract Commitment - A legal instrument drawn up between contractors establishing the value of goods and services required to fulfill a prime contract.

United States - The 50 states, the District of Columbia, U. S. possessions, the Canal Zone, the Commonwealth of Puerto Rico, and other areas subject to the complete sovereignty of the U. S., but not including trust territories.

Percentages - May not add due to rounding.

Department of Defense  
OASD(Comptroller)  
Directorate for Information Operations  
15 October 1975

EIN D

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